Expert Community
for Internationalization of Higher Education

Erasmus + HARMONY

Development of approaches to harmonization of a comprehensive internationalization strategies in higher education, research and innovation at EU and Partner Countries

Co-funded by the Erasmus+ Programme of the European Union
Expert Community
for Internationalization of Higher Education

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THESSALONIKI 2018
Development of approaches to harmonization of a comprehensive internationalization strategies in higher education, research and innovation at EU and Partner Countries

HARMONY (561561-EPP-1-2015-1-ES-EPPKA2 -CBHE-SP – ERASMUS+ CBHE)
Application Form Selection: 2015
Key Action 2 – Cooperation for innovation and the exchange of good practices –
Capacity Building in the field of Higher Education

Work Package 6
Outcome ref.nr : 6.3.

Co-Editors
1. Thomas Thomidis
   Associate Professor
   Department of Agricultural Technology
   Alexander Technological Educational Institute of Thessaloniki

2. Anna Efstratiadou
   Contributor of Department of Agricultural Technology
   Alexander Technological Educational Institute of Thessaloniki

Erasmus+ Co-funded by the Erasmus+ Programme of the European Union
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### Steering Committee and Expert Board Members

<table>
<thead>
<tr>
<th>UNIVERSITY</th>
<th>COUNTRY</th>
<th>EXPERT BOARD</th>
<th>STEERING COMMITTEE</th>
</tr>
</thead>
</table>
| 1. University of Seville-coordinator | Spain | Rosario Lopez | Faly Caballero  
relint1@us.es | (dircius@us.es) |
| 2. Aston University | UK | Helen Higson | Selena Teeling  
helen.higson@aston.ac.uk | |
| 3. Kassel University | Germany | Gabriele Gorzka | Constanze Engel  
gorzka@uni-kassel.de | |
| 4. SAPIENZA University of Rome | Italy | Graziella Gaglione | Graziella Gaglione  
Graziella.gaglione@uniroma1.it | |
| 5. Instituto Politecnico de Tomar | Portugal | Maria Catroga  
c.catroga@ipt.pt | Rosa Nico  
loost@ipt.pt | |
| 6. Alexander Technological Educational Institute of Thessaloniki | Greece | Thomas Thomidis | Nikolaos Exadaktylos  
thomi-l@otenet.gr | |
| 7. Eurasia International University | Armenia | Hovhannes Harutyunyan | Averik Ohanyan  
hovhannes.harutyunya@eiu.am | |
| 8. Russian-Armenian (Slavonic) University | Armenia | Svetlana Mashuryan  
vsvetlana.mashuryan@rau.am | Nikolaos Exadaktylos  
sexadakt@mkt.teithe.gr | |
| 9. Belarusian State University | Belarus | Alexander Rytov | Vadzim Reznikau  
rytov@bsu.by | |
| 10. Belarusian Trade and Economics University of Consumer Cooperatives | Belarus | Natallia Snytkova  
snytkovan@mail.ru | Aksana Smirnova  
interbteu@mail.ru | |
| 11. Voronezh State University | Russia | Akulshina Alla  
Vladimirovna | rector Prof. Dmitry Endovitsk  
akulshina@vsu.ru | |
<p>| 12. Southern Federal | Russia | Oxana Karnaukhova | Alla Batchenko |</p>
<table>
<thead>
<tr>
<th>No</th>
<th>University, Location</th>
<th>Country</th>
<th>Contact Person 1</th>
<th>Contact Person 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>13</td>
<td>University, Rostov- upon-Don</td>
<td>Russia</td>
<td><a href="mailto:oskarnauhova@sfedu.ru">oskarnauhova@sfedu.ru</a></td>
<td><a href="mailto:allabat@sfedu.ru">allabat@sfedu.ru</a></td>
</tr>
<tr>
<td>14</td>
<td>Penza State University</td>
<td>Russia</td>
<td>Vasin Sergei M. <a href="mailto:pspu-met@mail.ru">pspu-met@mail.ru</a></td>
<td>Olga Meshcheriakova <a href="mailto:imsgu@bk.ru">imsgu@bk.ru</a></td>
</tr>
<tr>
<td></td>
<td>International Centre for innovation in Science, Technology and Education</td>
<td>Russia</td>
<td>Anastasia Zadorina <a href="mailto:zadorina@mniop.ru">zadorina@mniop.ru</a></td>
<td>Irina Kuklina <a href="mailto:kuklina@mniop.ru">kuklina@mniop.ru</a></td>
</tr>
</tbody>
</table>
Rosario Lopez

Faly Caballero
Professor Helen Higson OBE is Provost and Deputy Vice-Chancellor at Aston University, where she leads on the implementation and delivery of the University’s academic strategy. Helen is directly responsible for outreach and recruitment, learning and teaching, employability and student planning. Helen is 50th Anniversary Professor of Higher Education Learning and Management.

<table>
<thead>
<tr>
<th>Employment:</th>
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<tbody>
<tr>
<td>2016-present</td>
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<tr>
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<tr>
<td>1982-1984</td>
</tr>
<tr>
<td></td>
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<tr>
<td></td>
</tr>
</tbody>
</table>

Research activities:

- Principal Investigator on research for the Home Office to inform the PREVENT counter terrorism agenda
- Co-Convenor of Society for Higher Education (SRHE) network on Employability, Enterprise and Workbased Learning
- Lead ERASMUS MUNDUS EU Grant UNIQUE (Austria, Spain, India, China, Russia, Mexico) creating knowledge transfer on quality assurance in Higher Education
- Lead FP7 EU grant CITISPYCE across 10 countries (2013-2016)
- Founding Director of Aston Business School Research Centre in Higher Education Learning and Management (HELM)
- Research work in: intercultural learning, management of higher education, academic load models, quality procedures, reflective learning, links between theory and practice, pedagogy and research

Non-Executive experience:

- Joseph Chamberlain Sixth Form College, Birmingham (2009-2016)
- IKON, modern art gallery, Birmingham (current)
- Ex Cathedra, international choir based in Birmingham (2009-2016)
- Universities UK Outward Mobility Strategy Committee (current)
- HEFCE Quality in Learning and Teaching Strategic Board (2003-2008)
- Ravensbourne College, London, Board of Governors (2015-present)
Selena Teeling is International Relations Manager at Aston Business School, Aston University, where she manages the Business School’s academic partnerships and contributes to the development and implementation of Aston’s internationalisation strategy across the partnerships’ network and at international conferences. Since joining Aston in 2000 Selena worked as a research coordinator in the Photonics Research Group; Centre for Voluntary Action Research; and Centre for Research in Higher Education and Management. She was a project coordinator of the EU-US Atlantis project (CROCUS), where Aston was the leading partner. Prior to moving to the UK in 1998, Selena lived in Berlin, Germany, where she worked as a project assistant and web designer at Cityscope, online documentation of the urban development [www.cityscope.de/](http://www.cityscope.de/). During the war in Bosnia she worked as an interpreter for the Sector Commander at the UN HQ in Sarajevo [http://www.un.org/Depts/DPKO/Missions/unprof_b.htm](http://www.un.org/Depts/DPKO/Missions/unprof_b.htm). Selena started her career as a film translator at Televizija Sarajevo, the first Bosnian-Herzegovinian television channel [http://tvsa.ba](http://tvsa.ba).
ANGABEN ZUR PERSON

Dr. Gabriele Gorzka

Universitätsplatz 12, DE-34109 Kassel

+49-561-804 3609

owwz@uni-kassel.de

Geschlecht weiblich | Geburtsdatum 06.12.1949 | Staatsangehörigkeit deutsch

BERUFSERFAHRUNG

1994 – 2016 Kassel University
Managing Director of the East West Science Centre

1990 – 1994 First Vice-President of the University of Kassel
Responsibilities and fields of action:
- Development of Study Programs and Regulations,
- Reforms of Higher Education - Quality assessment, improvement strategies for the teaching process, communication and information channels within the University
- Promotion programs for young scientists
- Establishment of international networks/university co-operation especially with Russia and Central Europe

1995 – 1996 University of Basel, Switzerland
Part-time Professorship for East European History

1983 - 1990 Kassel University
Lecturer for East-European History
Research on Soviet Cultural History

1978 - 1990 Research Assistant at the Centre of Research on Higher Education and Work, Kassel University

SCHUL- UND BERUFSBILDUNG

1969 - 1975 University of Marburg and Exeter (GB)
East European studies

1979 University of Marburg
Ph.D. degree
Gabriele Gorzka

**Lebenslauf**

**PERSÖNLICHE FÄHIGKEITEN**

**Muttersprache(n)**

Deutsch

**Weitere Sprache(n)**

<table>
<thead>
<tr>
<th>Sprache</th>
<th>Verstehen</th>
<th>Sprechen</th>
<th>Schreiben</th>
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<tr>
<td>Englisch</td>
<td>C2</td>
<td>C2</td>
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</table>

Sprachzertifikat und Einstufung, falls bekannt.


Gemeinsamer Europäischer Referenzrahmen für Sprachen

**Kommunikative Fähigkeiten**

Organisations- und Kommunikationserfahrungen durch leitende Positionen in Verwaltung und Wissenschaft.

**Organisations- und Führungstalent**

Teamführung durch Leitungspositionen in der Hochschulverwaltung, erfolgreiche Organisation von internationalen Konferenzen und beruflichen Weiterbildungsveranstaltungen.

**PERSÖNLICHES FÄHIGKEITEN**

**Berufliche Fähigkeiten**

Langjährige Erfahrungen im internationalen Projektmanagement mit Schwerpunkt Osteuropa.

**Digitale Fähigkeiten**

**Selbstbeurteilung**

<table>
<thead>
<tr>
<th>Datenverarbeitung</th>
<th>Kommunikation</th>
<th>Erstellung von Inhalten</th>
<th>Sicherheit</th>
<th>Problemlösung</th>
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<td>Selbständige Verwendung</td>
<td>Selbständige Verwendung</td>
<td>Selbständige Verwendung</td>
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Niveaus: Elementare Verwendung - Selbständige Verwendung - Kompetente Verwendung

Digitale Kompetenzen - Raster zur Selbstbewertung

ITK-Zertifikate

Teilnahme an hochschulinternen IT-Weiterbildungsangeboten.

**Sonstige Fähigkeiten**

•

**Führerschein**

B

**ZUSÄTZLICHE INFORMATIONEN**
Lebenslauf

Gabriele Gorzka

Publikationen


Projekte

- ERASMUS+ HARMONY: “Development of approaches to harmonization of a comprehensive internationalization strategies in higher education, research and innovation at EU and Partner Countries”, Fördermaßnahme im ERASMUS+ Programm, Bereich „Capacity-Building projects in the field of higher education”, Laufzeit: 15.10.2015 - 31.12.2018

- Deutsch-Russischer Kooperationsverbund Biotechnologie, BMBF, Laufzeit: 2005 - 2014

- Bridging of the German and Russian Nanotechnology, Excellence (NanoBRIDGE), BMBF, Laufzeit: 2012-2014

- ERASMUS+ HARMONY: “Development of approaches to harmonization of a comprehensive internationalization strategies in higher education, research and innovation at EU and Partner Countries”, Fördermaßnahme im ERASMUS+ Programm, Bereich „Capacity-Building projects in the field of higher education”, Laufzeit: 15.10.2015 - 31.12.2018

- Deutsch-Russischer Kooperationsverbund Biotechnologie, BMBF, Laufzeit: 2005 - 2014

- Bridging of the German and Russian Nanotechnology, Excellence (NanoBRIDGE), BMBF, Laufzeit: 2012-2014

Konferenzen/Seminare

Deutsch-Russisches Symposium: Wissenstransfer - die neue Kernaufgabe von Hochschulen, BMBF, 2011

Auszeichnungen und Preise


- 2000 - Ehrenmedaille des Deutsch-Russischen Forums für deutsches Bürgerengagement in Russland.

- Gewürdigt wurde der Beitrag des OWWZ beim Aufbau und der Leitung der Begegnungsstätte für Kultur und Wissenschaft in Jaroslawl.


- 2006 - Ernennung von Dr. Gabriele Gorzka zum korrespondierenden Mitglied der Sibirischen Akademie der Hochschulwissenschaften.

- 2009 - Orden des Aussenministeriums der Russischen Förderation für Verdienste um die Verständigung zwischen Deutschland und Russland in Kultur und Wissenschaften.

- 2010 - Auszeichnung von Dr. Gabriele Gorzka mit dem Ehrenbrief und dem silbernen Bären der Stadt Jaroslawl für ihre langjährigen Verdienste um die wissenschaftliche und kulturelle Zusammenarbeit zwischen den Partnerstädten Kassel und Jaroslawl

Mitgliedschaften

- Deutsch-Belarussische Gesellschaft e.V.

- Deutsche Gesellschaft für Osteuropakunde e.V. (Seit 2005 Leitung der Zweigstelle Göttingen-Kassel)

- Südosteuropa-Gesellschaft

- Verband der Osteuropa-Historiker VOH

- Ost- und Mitteleuropa Verein e.V.

- Deutsch-Russisches Forum e.V.

ANLAGEN

- Publikationen
Constanze Engel
1. Family name: GAGLIONE
2. First name: GRAZIELLA
3. Date of birth: 04/04/1968
4. Nationality: Italian
5. Contact address: Via delle Isole 11 – 00198 Rome – Italy
6. Mobile phone: +39 338 664 29 29
7. E-mail: graziella.gaglione@uniroma1.it
8. Education:

<table>
<thead>
<tr>
<th>Institution</th>
<th>Date</th>
<th>Degree or Diploma obtained</th>
<th>Institution</th>
<th>Date</th>
<th>Degree or Diploma obtained</th>
</tr>
</thead>
<tbody>
<tr>
<td>LIBERA UNIVERSITA INTERNAZIONALE DEGLI STUDI SOCIALI (LUISS), Rome</td>
<td>10/1992-07/1993</td>
<td>Postgraduate course on Diplomacy and International Organisations</td>
<td>LIBERA UNIVERSITA INTERNAZIONALE DEGLI STUDI SOCIALI (LUISS), Rome</td>
<td>13/07/1992</td>
<td>Degree in Political Science, Major International Relations</td>
</tr>
</tbody>
</table>

9. Language skills (Mark: 1 min to 5 max competence):

<table>
<thead>
<tr>
<th>Language</th>
<th>Reading</th>
<th>Speaking</th>
<th>Writing</th>
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<tbody>
<tr>
<td>Italian</td>
<td>Mother tongue</td>
<td>Mother tongue</td>
<td>Mother tongue</td>
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<td>English</td>
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<td>3</td>
</tr>
<tr>
<td>German</td>
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<tr>
<td>French</td>
<td>3</td>
<td>3</td>
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</table>

10. Other skills: Good knowledge of all Windows applications

11. Specific Countries experience:

<table>
<thead>
<tr>
<th>Country</th>
<th>Date</th>
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<tbody>
<tr>
<td>Austria</td>
<td>1974-1979</td>
</tr>
<tr>
<td>Libya</td>
<td>1982 and 1985</td>
</tr>
<tr>
<td>Nicaragua</td>
<td>1997</td>
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<td>Belgium</td>
<td>1997-1999</td>
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<tr>
<td>Kosovo</td>
<td>2000</td>
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12. Professional experience record:

<table>
<thead>
<tr>
<th>Date</th>
<th>Location</th>
<th>Company</th>
<th>Position</th>
<th>Description</th>
</tr>
</thead>
</table>
| 12/2008 – up to now | Rome (Italy) | SAPIENZA UNIVERSITY OF ROME – International Office | International Relations Officer – Head of Unit | *Implementation and coordination of several projects in the field of capacity building and International cooperation (Tempus and Erasmus+ Capacity Building in Higher Education)  
*Management of international students’ mobility projects such as Erasmus Mundus and Erasmus+ International Credit Mobility  
*Research and evaluation of national/international tenders in the education sector and drawing up of project proposals  
*Management of domestic scholarship funds for the financing of outgoing mobility flows towards partner institutions in third countries (extra-EU)  
*Marketing and Communication policies management aimed at attracting foreign students |
<p>| 10/2000 – 12/2008 | Rome (Italy) | | | |</p>
<table>
<thead>
<tr>
<th>Date:</th>
<th>04/2000 – 08/2000</th>
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<tbody>
<tr>
<td>Location:</td>
<td>Pristina (Kosovo)</td>
</tr>
<tr>
<td>Company:</td>
<td>European Agency for Reconstruction - seconded at UNMIK</td>
</tr>
<tr>
<td>Position:</td>
<td>European Union expert</td>
</tr>
</tbody>
</table>
| Description: | *Prepare a conference on transport issues involving the whole Balkan area*  
*Analyse the situation of the Kosovo province in the transport field: railways, roads and bridges, aviation, and public transport*  
*Accomplishment of short papers assessing the existing situation of each sector of the UNMIK Department of Transport and Infrastructures*  
*Collect data on international organizations interventions in the transport sector in Kosovo (EU, UN, KFOR, UNDP and specific national donors such as USAid, CIA)*  
*Elaboration of a strategic paper concerning the future development of UNMIK Department of Transport and Infrastructures and preparation of a new chart of the Department in order to support its enlargement and improvement of activities and determine its needs of human and financial resources*  
*Participation to the implementation of a new plan aimed at developing the public transport sector* |

<table>
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<tr>
<td>Location:</td>
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</tr>
<tr>
<td>Company:</td>
<td>FORMEZ – Centro di Formazione e Studi</td>
</tr>
<tr>
<td>Position:</td>
<td>Assistant to the co-ordination of activities co-funded by Structural Funds</td>
</tr>
</tbody>
</table>
| Description: | *Assist the project leader of two projects dealing with the «Training of civil servants in Public Administration» Operational Programme, in the framework of the E.U. 1994-1999 Support Framework for the regions of Objective 1*  
*Accomplishment of a guide dealing with EU policies; studies on the setting up of local «Europe Offices»; participation in meetings aimed at identifying local needs and monitoring the projects*  
*Analysis and text revision of dossiers dealing with EU policies and addressed to the civil servants of the Italian southern regions (Objective 1) within the «Training of civil servants in Public Administration» Operational Programme*  
*Oversee the implementation of the transnational project «Interservice Romania» co-funded by the Italian Department for Foreign Trade aiming at supporting the constitution of joint-ventures between Italian and Romanian companies* |

<table>
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<td>Location:</td>
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<tr>
<td>Company:</td>
<td>EUROPEAN COMMISSION</td>
</tr>
<tr>
<td>Position:</td>
<td>Assistant (Auxiliaire contract) in DG1B E/2 and SCR/E2</td>
</tr>
<tr>
<td>Date:</td>
<td>07/1997-10/1997</td>
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<tr>
<td>-------------------</td>
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</tr>
<tr>
<td>Location:</td>
<td>Rome</td>
</tr>
<tr>
<td>Company:</td>
<td>FORMEZ – Centro di Formazione e Studi</td>
</tr>
<tr>
<td>Position:</td>
<td>Documentalist</td>
</tr>
</tbody>
</table>
| Description:      | *Prepare and establish the new recruitment system of experts able to carry out technical assistance missions in third countries and in the context of humanitarian and food aid financed by the European Union  
*Replace the previous recruitment system (AEC) by revising the legal aspects of the contracts between the Commission and the experts  
*Organise and manage the call for tender for the provision of logistic support to the TA experts  
*Set up of a roster of TA experts to be recruited by the UE in order to supervise co-operation projects on the field |

<table>
<thead>
<tr>
<th>Date:</th>
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</thead>
<tbody>
<tr>
<td>Location:</td>
<td>Lechecuagos (León - Nicaragua)</td>
</tr>
<tr>
<td>Company:</td>
<td>NUCLEO EDUCATIVO RURAL</td>
</tr>
<tr>
<td>Position:</td>
<td>Project supervisor</td>
</tr>
</tbody>
</table>
| Description:      | *Collaborate with several Italian ministries on the management and use of European Structural Funds: PASS project  
*Research and analysis of internal and regional documentation on Structural Funds as received from the concerned Italian ministries and the European Commission  
*Organise the start-up of an Info-point for local and regional administrators  
*Inform the local and regional administration offices on procedures and access to the European Structural Funds |

<table>
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<tr>
<th>Date:</th>
<th>04/1997-06/1997</th>
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</thead>
<tbody>
<tr>
<td>Location:</td>
<td>Brussels</td>
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<tr>
<td>Company:</td>
<td>EUROPEAN COMMISSION</td>
</tr>
<tr>
<td>Position:</td>
<td>Trainee in DG1B E/2</td>
</tr>
</tbody>
</table>
| Description:      | *Assist the responsible for tender procedures and legal aspects of contracts with private firms charged with the implementation of community projects in third countries  
*Analyse the MEDA and the ALA Programmes and the related technical assistance contracts  
*Development and management of the European Commission data base for contracts and call for tenders  
*Accomplishment of a draft concerning the procedures established by the European Commission to participate to the calls for tender for services, works and supplies in the Mediterranean countries as well as in Latin America and Asia (draft published by the ICE in July 1997) |

<table>
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<tr>
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</thead>
<tbody>
<tr>
<td>Location:</td>
<td>Rome</td>
</tr>
<tr>
<td>Company:</td>
<td>ITALIAN INSTITUTE FOR FOREIGN TRADE (ICE)</td>
</tr>
<tr>
<td>Position:</td>
<td>Trainee at the Industrial Co-operation Office</td>
</tr>
</tbody>
</table>
| Description:      | *Oversee the implementation of financial and technical assistance and economic co-operation of the European Union with third countries (ECIP, JOPP, MEDA, PHARE, TACIS)  
*Analyse the MEDA Programme and its relative tender procedures |

<table>
<thead>
<tr>
<th>Date:</th>
<th>04/1996-11/1996</th>
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</thead>
<tbody>
<tr>
<td>Location:</td>
<td>Rome</td>
</tr>
<tr>
<td>Company:</td>
<td>APRI S.p.A.</td>
</tr>
<tr>
<td>Position:</td>
<td>Collaborator and Assistant</td>
</tr>
<tr>
<td>Description</td>
<td></td>
</tr>
<tr>
<td>----------------------------------------------------------------------------</td>
<td></td>
</tr>
<tr>
<td>*Collaborate to the historical part of a book on the European Structural Funds, published in December 1996</td>
<td></td>
</tr>
<tr>
<td>*Assistant to the Director, economic counsellor of the Italian Minister of Labour</td>
<td></td>
</tr>
<tr>
<td>*Management and employment of European Structural Funds</td>
<td></td>
</tr>
</tbody>
</table>
Catroga, Maria da Conceição Rodrigues

Name

Nº 8, Rua David Mourão Ferreira, Cardal, 2260-505, Vila Nova da Barquinha, Portugal

Address

+351 249 346363/+351 919775341

Telephone

+351 249 346366

Fax

c.catroga@ipt.pt

E-mail

Portuguese

Nationality

30.01.66

Date of birth

WORK EXPERIENCE

• Dates (from – to) 2010-Present
• Name and address of employer Instituto Politécnico de Tomar - Portugal
• Type of business or sector Higher Education
• Occupation or position held Director of International Relations Office (IRO)
• Main activities and responsibilities Administrative and Financial Management of IRO, Mobility and Transnational/European Programmes, Evaluation and Auditing (Erasmus, Leonardo, Culture, Erasmus Mundus…).

Management of Professional Programmes
Teaching – Coordinator of Erasmus Mundus Cultural Integration Module
Cooperation and Volunteering programmes

• Dates (from – to) 2001-2010
• Name and address of employer Instituto Politécnico de Tomar and CETC - Portugal
• Type of business or sector Higher Education
• Occupation or position held Executive Coordinator at International Relations Office (IRO)
• Main activities and responsibilities Administrative and Financial Management of IRO, Mobility and Transnational/European Programmes, Evaluation and Auditing. (Erasmus, Leonardo, Culture, Erasmus Mundus…).

Management of Professional Programmes
Teaching
Cooperation and Volunteering programmes

• Dates (from – to) 2001-1999
• Name and address of employer Instituto Politécnico de Tomar and CETC - Portugal
• Type of business or sector Higher Education
• Occupation or position held Teacher
• Main activities and responsibilities Teaching of Sociology, Public Relations, Management and Projects in IPT; Cultural Tourism Congress Commission in CETC

• Dates (from – to) 1995-1999
• Name and address of employer Ministry of Education - Portugal
• Type of business or sector Education
• Occupation or position held Teacher
• Main activities and responsibilities Teaching of Portuguese and English
Management of Class projects

• Dates (from – to) 1989-1995
• Name and address of employer Private Enterprises(Torres Novas) and IEFP(Torres Novas)- Portugal–
• Type of business or sector Financial and Administrative Direction and Professional Teaching
• Occupation or position held
  Director of Financial and Administrative Office and Teacher
• Main activities and responsibilities
  Management of Administrative, Financial and Fiscal issues;
  Teaching of Banking Operations, Business Strategy and Human Resources Management

**EDUCATION AND TRAINING**

<table>
<thead>
<tr>
<th>Dates (from – to)</th>
<th>Name and type of organisation providing education and training</th>
<th>Principal subjects/occupational skills covered</th>
<th>Title of qualification awarded</th>
<th>Level in national classification (if appropriate)</th>
</tr>
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<tbody>
<tr>
<td>2013</td>
<td>NARIC Italy (associated with other Erasmus Mundus European Naric’s)</td>
<td>Internationalization of Higher Education</td>
<td>INTERHED</td>
<td>Completed</td>
</tr>
<tr>
<td>2012</td>
<td>Instituto Nacional de Administração – Higher Education</td>
<td>Public Administration/ Management</td>
<td>Public Administration Programme for Executive Staff - Specialisation</td>
<td>18 ( 0-20)</td>
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<tr>
<td>2011-2012</td>
<td>Instituto Nacional de Administração – Higher Education</td>
<td>Public Administration/ Management</td>
<td>Public Administration Programme for Executive Staff</td>
<td>17,3 ( 0-20)</td>
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<tr>
<td>2010</td>
<td>Instituto Nacional de Administração – Higher Education</td>
<td>Public Management</td>
<td>FORGEP – Public Management Programme</td>
<td>16,30 ( 0-20)</td>
</tr>
<tr>
<td>2007-2010</td>
<td>Instituto Superior de Ciências Sociais e Políticas – Higher Education</td>
<td>International Relations – European Studies</td>
<td>Master in International Relations – European Studies</td>
<td>Thesis on “Internationalisation of Portuguese Polytechnic Institutions” Excellent</td>
</tr>
<tr>
<td>1998-2004</td>
<td>Universidade Aberta – Higher Education</td>
<td>Languages/ Literature</td>
<td>Graduation in Contemporary Languages and Literature – Portuguese and English</td>
<td>Good</td>
</tr>
</tbody>
</table>
PERSONAL SKILLS AND COMPETENCES

Acquired in the course of life and career but not necessarily covered by formal certificates and diplomas.

Mother tongue
Portuguese

Other languages

• Reading skills
Good
Good
Elementary

• Writing skills
Good
Good
Elementary

• Verbal skills
Good
Good
Elementary

Social skills and competences
Working in multicultural environments (teaching languages to ERASMUS students and to European Volunteers: organizer of International and Multicultural Events)
Teamwork in Religious Affairs with teams of young people.

Organisational skills and competences
Coordination and administration of people, projects and budgets (in volunteer work in Atalaia Paróquia).

Technical skills and competences
Knowledge of informatics, as a user.

Driving licence
Yes
CURRICULUM VITAE

Name: Luiz Miguel Oosterbeek
Affiliation: Maria Noémia Augusta Rodrigues and Hendrik Jan Oosterbeek
Born: Ede (The Netherlands), 24.08.1960
Nationality: Portuguese
Address: Instituto Politécnico de Tomar, Av. Dr. Cândido Madureira 1, 2300 Tomar, Portugal
Phone: +351 249346363
Mobile: +351917849330
Fax: +351 249346366

Summary

Luiz Oosterbeek, born the 24th August 1960 in Ede (Netherlands), with Portuguese nationality, graduated in History (Lisbon 1982), having started his academic activity as an archaeologist in 1982. He worked mainly on the mechanisms of spread of agro-pastoralism in Iberia, the topic of his PhD research in Archaeology (London 1994, Oporto 1995). Acting as a lecturer and a museum director, he has conducted research in the fields of archaeology, heritage and landscape management in Portugal, Africa and Southern America since 1983. For these activities he has received prizes and awards from the European Commission, the Brazilian Lawyers Bar, the Portuguese Ministry of Culture, the Gulbenkian Foundation, the Portuguese Foundation for Science and Technology and several private sponsors.

He is a Professor at the Polytechnic Institute of Tomar, coordinator of Master and PhD Erasmus Mundus programmes in quaternary and prehistory, invited Professor of the Universities of Córdoba (Spain) and Ferrara (Italy), member of the scientific council of the Musée National d’Histoire Naturelle (France). He has been a guest professor in over 40 universities from 20 countries in Europe and Brazil, and is a member of several NGOs in the field of cultural and environmental heritage.

Luiz Oosterbeek is the Secretary General of the International Council for Philosophy and Human Sciences since October 2014. He is also the Secretary General of the International Union of Prehistoric and Protohistoric Sciences, since September 2006, and a member of the German Institute of Archaeology, of the Scientific Committee of the European University Centre for Cultural Heritage (Ravello, Italy) and an advisor of the Taihu World Cultural Forum (China), as well as member of several other academic bodies. He is president of the Instituto Terra e Memória (Portugal), a research and development structure based in Mação, with ongoing projects in archaeology, heritage management and landscape management in various countries in Europe, Africa and Southern America. As a former vice-manager of the Iberianamerican Program on Science and Technology, he assessed and monitored several research projects on Science and Society. From 1994, on several occasions he served as academic Expert for the European Commission and the European Training Foundation, in programmes such as Erasmus, Erasmus Mundus, Tempus, Culture and Marie-Curie. He has been promotor of the Socrates programme (1995-1006) and Erasmus Ambassador (2012).

Luiz Oosterbeek is the author of over 250 papers and 60 books, mostly on the origins of agro-pastoralism, rock art, landscape management and heritage studies (management, tourism and law). He is Director of the Museum of Prehistoric Art in Mação, Portugal (which holds the Vice-Presidency of the Association CARP for the Council of Europe Rock Art Itinerary), Vice-President of HERITY International in Italy and one of the founders of the Portuguese Association for Intangible Heritage. He is Principal Investigator of the Quaternary and Prehistory group of the Geosciences Centre of Coimbra University. Currently he is a member of the Scientific Commission and the leading task force of the International Year for Global Understanding, approved by UNESCO General Assembly in 2013. He is also involved in the preparation, for 2017, of the World Conference of the Humanities (organised by UNESCO, CIPSH and LIEGETOGETHER).
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Major accomplishments

In 1994, Luiz Oosterbeek (Oosterbeek 1997) was the author of a proposed mixed model of agro-pastoral spread into the west Mediterranean. He also developed a new model of landscape management (presented in Rio+20 and implemented in various regions) that considers cultural heritage as a major component for the contemporary understanding of technology and for governance (Oosterbeek 2012).

After international concerns were raised about the preservation of rock art in Portugal, he proposed and became coordinator of the International Rock Art Seminars in Portugal (created in 1998, today known as “Mação’s International Rock Art Seminar” – see Oosterbeek, ed. 2006). In addition, he has been the coordinator of several projects funded by the Portuguese government since 1983, and by the European Union since 1989.

Luiz Oosterbeek served as organizer of several structures for archaeology and heritage in Portugal and beyond. Namely, he was a member of the installation commission of the former Portuguese Institute of Archaeology, in 1996, and the Secretary-General of the XV world congress of the International Union of Prehistoric and Protohistoric Sciences, in 2006. Based on his view that the business-oriented approach of contemporary universities damages their long term resilience, he proposed and coordinates an international research network, the Instituto Terra e Memória, with members and activities in three continents and over ten countries. He won the European Commission Erasmus Prize 1994 (lecturers) and the European Commission Gold Prize 2008 for the Quality of the Organization of Mobility (Intensive Programmes of the Polytechnic Institute of Tomar).

Since the end of the 1990’s Luiz Oosterbeek started applying prehistoric archaeology models to assess contemporary issues of landscape management, leading to the presentation, since 2010, of a new framework of reference for integrated landscape management, currently applied in several countries and the basis of an Erasmus+ strategic partnership named APHELEIA (apheleiaproject.org).

Research interest and affiliation

Interested in the study of human adaptations to the environment, Luiz Oosterbeek has studied this through three main dimensions, all within Landscape Archaeology: dawn of food production and its technological and bio-physical drivers (Iberian Peninsula and beyond); rock art and symbols in cultural identity and economic processes; cross-cultural contacts in transition periods. He is also interested in the relation between archaeology and the humanities with contemporary society, focusing attention on heritage issues and on cultural integrated landscape management.

He is Principal Investigador coordinating the Quaternary and Prehistory Group of the Geosciences Centre of Coimbra University (ranked “Excellent” in the international evaluation conducted for the Portuguese Foundation for Science and technology).

He is a collaborating researcher of the research line “Heritage and Territory” at the University of Cordoba, Spain (registered at the respective accreditation agency), of “LASCA – Laboratory of Archaeology, Society and Cultures of the Americas”, based at the University of Extremo Sul de Santa Catarina, Brazil (registered in CNPQ), of “NEP – Nucleus of Heritage and Memory Studies”, based at the Federal University of Santa Maria, Brazil (registered in CNPQ) and of the group “Legal Control of Corporations in the Face of Constitutional Environmental Law” from the Universidade Nove de Julho, Brazil (registered in CNPQ).

Selected projects

2017-2021 – HUM.CILM – UNESCO chair on Humanities and Cultural Integrated Landscape Management (funded through several international and Portuguese funds).


2016-…. – Awarding of Mação as part of the UNESCO Global Learning Cities Network.
2014-2018 – Erasmus Mundus Master in Dynamics of Cultural Landscapes and Heritage Management (funded by the European Commission).


2014-2015 – Integrated Landscape Management of Morro do Pilar, Brazil (funded by the municipality with the support of the company Manabi).


2008-2012 – Global Quality Cultural Heritage Management in Europe programme (funded by the European Commission).

2009-2010 – Post-Grad applied programme on Integrated Landscape Management in Ipatinga, Brazil (funded by several companies: Vale, EBX, Anglo-American, etc.).

2008-2010 – Safe Harbour – Establishment of a stable cooperation platform involving Brazil and Europe for cultural heritage integrated projects (funded by the European Commission).

2008-2010 – EBO – Survey of rock art within an integrated landscape management approach in central Angola (funded by the Portuguese Foundation for Science and Technology).

2007-2010 – Transformations – Establishment of a creative integrated landscape management project in Mação, within an European network (funded by the European Commission).

2007-2010 – Landscapes of Transition, on the origins of food production in the Middle Tagus, Portugal (funded by the Portuguese Foundation for Science and Technology).

2009 – Meet Us – Establishment of a platform to integrate higher education institutions and private companies, for management and knowledge transfer within a sustainability perspective (funded by the European Commission).


2006-2007 – To Touch or not to Touch – Museographic tactile approaches for handicapped people (funded by the European Commission).

2000-2007 – TEMPOAR – Territories, Mobility and Settlement in the Northern Ribatejo, Portugal (funded by the Portuguese Ministry of Culture).


2004 – INTEGRATIO – Use of cultural heritage as a means for education on technology, stressing the technological dimension of heritage (funded by the European Commission).

2000 – …. – Cultural and landscape management project of Mação, structured from the local Museum (funded by the local municipality). www.museumacao.pt/vu/


1997-2000 – Training courses for professionals, in the framework of the third European Community Framework of Support (funded by the Coordination Commission of the Tagus Valley, Portugal).

1997-2000 – Research and PhD European project under the Training Mobility and Research programme (funded by the European Commission).

1994-1997 – Research and PhD European project under the Human Capital and Mobility programme (funded by the European Commission).

Experience in raising and managing funds for research, education and culture

Luiz Oosterbeek obtained his first grant, from the Portuguese Institute of Cultural Heritage, in 1983, followed by a grant of the Calouste Gulbenkian Foundation. In 1987 he obtained his first European Commission grants, under the programmes Erasmus and Tempus. Subsequently, he had approved projects every year since. In the last decade he has been managing an average of 500,000 euros/year, occasionally arriving up to over 2 million, for research, culture and education, namely involving at least 50% for mobility schemes involving students and scholars. These supports have been awarded by the Portuguese Ministry of Culture, the Portuguese Foundation for Science and Technology, and mostly by the European Commission (programmes Erasmus, Tempus, Ecos-Ouverture, Raphael, Leonardo, Human & Capital Mobility, Training Mobility and Research, Culture, Culture 2000, Culture Brazil, Creative Culture, Erasmus Mundus, Erasmus +, H2020.

Prizes and honours

1994 – Erasmus Prize of the European Commission (Lecturers category), June.

2006 – Life Member of the Permanent Council of the International Union of Prehistoric and Protohistoric sciences, September.

2007 – Member of the Scientific Commission of the European University Centre for Cultural Heritage, Ravello, Italy.

2008 – Erasmus Gold Prize of Quality of Higher Education Intensive Programmes, for the Cultural Heritage and Rock Art programmes coordinated in IPT by Luiz Oosterbeek.

2008 – Honorary life member of the Centro Studi and Museo di Arte Preistorico di Pinerolo, Italy, June.


2010 – Honorary Prize of the Brazilian Lawyers Bar Commissions for Environmental Law.

2010 – Life member of the Deutschen Archäologischen Institut, Römische Germanische Kommission, Frankfurt, Germany.

2012 – Erasmus Ambassador, European Commission.

2014 – Honorary Mention of the IberMuseus network, attributed to the education programme of the Museum of Mação, under the coordination of Luiz Oosterbeek.

2014 – Commendation Medal or Merit of the Order of Intendente Câmara, for services in the field of mining, delivered by the Mun. of Morro do Pilar, Brazil, December.

2016 – Commendation of Environmental Merit Dr. Erasmo Barros de Figueiredo Silva, awarded by the Lawyers Bar of Brazil, Section of Minas Gerais, for ecological initiatives to implement care and shared awareness on the preservation of the environment.

2016 – Advisor of the World Cultural Forum, Taihu, China, June.
Journals and series editor


Journals referee

AIMS GEOSCIENCES, USA.

ARCHAEOLOGIES, published by World Archaeological Congress.

ARCHEOMOLISE, published by Archeoidea, Isernia, Italy.

ARTS, published by MDPI, Switzerland.

ATAS DE SAÚDE AMBIENTAL, Brazil.

CONSERVAR PAYTRIMÓNIO, published by APCR, Portugal.

DIREITO AMBIENTAL CONTEMPORÂNEO, published by Editora Saraiva, Brazil.

EPISODES JOURNAL OF INTERNATIONAL GEOSCIENCE, R. Korea.

ESPACIO, TIEMPO Y FORMA, published by UNED, Spain.

ESTUDOS DO QUATERNÁRIO, published by Associação Portuguesa para o Estudo do Quaternário (APEQ), Portugal.


MEDITERRANEAN ARCHAEOLOGY & ARCHAEOOMETRY (www.rhodes.aegean.gr/maa_journal).

REVISTA BRASILEIRA DE DIREITO AMBIENTAL, published by Editora Saraiva, Brazil.


REVISTA BRASILEIRA DE MEIO AMBIENTE DIGITAL E SOCIEDADE DA INFORMAÇÃO, published by FMU, S. Paulo, Brazil.

REVISTA DE ARQUEOLOGIA, published by Sociedade de Arqueologia Brasileira.

REVISTA DO MESTRADO EM SAÚDE AMBIENTAL/DIREITO DA SOCIEDADE DA INFORMAÇÃO, published by FMU, S. Paulo, Brazil.

SUSTAINABILITY, published by MDPI, Switzerland.

TECHNE, published by Instituto Terra e Memória, Portugal.

TURISMO E DESENVOLVIMENTO, published by Universidade de Aveiro, Portugal.

ZEPHYRVS, published by University of Salamanca, Spain.
Evaluation expert consultant

Expert for the European Commission – Education Audiovisual Culture Executive Agency and other education and culture agencies (since 1994).

Expert for the European Science Foundation (since 2008).


Member of the evaluation panel of the Calouste Gulbenkian Prize of Archaeology (since 1997).


Books


Edited books


27. Anati, Emanuel; Oosterbeek, Luiz; Mailland, Federico (2012). *The Intellectual and Spiritual Expression of Non-Literate Societies. Proceedings of Session 17 of The XVI World Congress (Florianópolis, 4-10 September 2011)*. Oxford, Archaeopress, BAR-IS 2360


Refereed book chapters


Referred articles in journals


4. Oosterbeek, L. (2001), Re-thinking the Mesolithic-Neolithic transition in the Iberian Peninsula: a view from the West, IN: Documenta Praehistorica XXVIII - 8th Neolithic Studies, pp. 75-84


21. OOSTERBEEK, Luiz; REIS, Milena das Graças Oliveira (2012). Terras de Preto em Terras da Santa: Itamatatiua e as suas dinâmicas quilombolas. IN: *Cadernos de Pesquisa, São Luís, Universidade Federal do Maranhão*, v. 19, n. 1, jan./abr., pp. 7-15


Other book chapters


Other papers


51. Oosterbeek, L. (1999), Artes, Ciências e Tecnologia: dialéctica da educação ou o paradoxo da modernidade politécnica, IN: A.R.Cruz, L.Oosterbeek, coord. (1999), Perspectivas em Diálogo. 1º Curso Intensivo de Arte Pré-
Histórica Europeia, série ARKEOS, vol.6, tomo I, Centro Europeu de Investigação da Pré-História do Alto Ribatejo, pp.179-186


57. Oosterbeek, L. (2001), Notícias, IN: Al-Madan, nº 10, pp. 8, 9, 11186, 212

58. Oosterbeek, L. (2001), Os agentes humanos do sistema educativo, IN: Seminário Por uma Educação de qualidade, Tomar, Fundação Rotária Portuguesa, pp. 63-64


61. L. Oosterbeek(2002), Editorial, IN: Area Domeniu, nº1, pp. 9-18

62. L.Oosterbeek(2002), Gérer le Territoire, IN: Area Domeniu, nº1, pp. 19-22

63. L.Oosterbeek(2002), Joint interventions and eco-sustainable development, IN: Area Domeniu, nº1, pp. 53-58


72. Oosterbeek, L., Sara Cura (2005), O Património Arqueológico do Concelho de Mação, IN: Zahara, nº 6, pp. 17-32


82. Oosterbeek, L., Margarida Morais, André Lopes (2008), Indústrias líticas e comportamento humano pré-histórico no Alto Ribatejo. Breve exposição. IN: Zahara, nº 11, Abrantes, Centro de Estudos de História Local – Palha de Abrantes, pp. 60-64


103.OOSTERBEEK, Luiz; Sar CURA; Joana CARRONDO; Sara GARCÉS; Hugo GOMES; Tiago TOMÉ. 2012. Arqueologia Pré-Histórica no Alto Ribatejo: evidências, problemáticas, estudo, gestão e divulgação arqueológica. IN: *Al-Madan*, II série, vol. 17, pp. 85-95


Exhibitions


2008 – “Uma Paisagem em Risco”, Museu de Arte Pré-Histórica de Mação, European Commission project “To Touch or not to Touch”.


Vídeos


PhD supervised dissertations

2017 – “Rock art and context: Omandumba farms, Erongo mountains, Namibia. A landscape approach” by Alma Nankela dissertação de Doutoramento em Quaternário, Materiais e Culturas, Universidade de Trás-os-Montes e Alto Douro)
2017 – “Dinâmicas Ambientais e Humanas durante o Holocénico no Vale do Tejo”, by Cristiana Ferreira dissertação de Doutoramento em Quaternário, Materiais e Culturas, Universidade de Trás-os-Montes e Alto Douro)

2017 – “Neolithic pottery characterisation from two regions in the Iberian hinterland” by Darko Stojanowsky dissertação de Doutoramento em Quaternário, Materiais e Culturas, Universidade de Trás-os-Montes e Alto Douro)

2017 – “Tecnologia e simbolismo na expansão Guarani no Sul do Brasil” by Jedson Cerezer dissertação de Doutoramento em Quaternário, Materiais e Culturas, Universidade de Trás-os-Montes e Alto Douro)

2017 – “Território, Identidade e Conhecimento em comunidades tradicionais: os quilombos de Itamatatiua e Santo Inácio e a relação com seu entorno natural e social” by Milena Reis dissertação de Doutoramento em Quaternário, Materiais e Culturas, Universidade de Trás-os-Montes e Alto Douro)

2017 – “Zooarqueologia e Tafonomia da Transição para a Agro-Pastorícia no Baixo e Médio vale do tejo”, by Nelson Almeida dissertação de Doutoramento em Quaternário, Materiais e Culturas, Universidade de Trás-os-Montes e Alto Douro)


2016 – “A arqueologia colaborativa no tratamento de acervos patrimoniais para a sustentabilidade cultural das comunidades no Brasil”, by Marian Helen Rodrigues


2015 – “Il Potere del Potere. Quando e come il potere manifesta se stesso”, by Anna Luana Tallarita

2015 – “Arqueometria de pigmentos de arte rupestre, caracterização mineralógica e técnicas de produção na arte esquemática da Península Ibérica ocidental”, by Hugo Gomes.


2014 – “Sítios Históricos E Arqueológicos Da Mineração De Morro Velho: um presente para uma velha história - teoria e prática para sustentabilidade e retorno social”, by Fabiano Lopes de Paula.


2011 - "O Bonze Médio e Final na Ligúria", por Davide Delfino (dissertação de Doutoramento em Quaternário, Materiais e Culturas, Universidade de Trás-os-Montes e Alto Douro).


Master supervised dissertations

2010 - , "El Pedernal del Sítio Arqueológico Nakbe, Peten, Guatemala: estudio del conjunto lítico durante el periodo preclásico Maya", por Elsa Damaris Menendez Bolaños (tese de Mestrado Erasmus Mundus em Quaternário e Pré-História, Instituto Politécnico de Tomar, Universidade de Ferrara, Museu Nacional de História Natural de Paris, Universitat Rovira i Virgili, Universidade de Trás-os-Montes e Alto Douro).

2010 - "Understanding Daora Tribal Art and Rock Art of Bhimbhetka, Central India, na Ethnographic approach”, por Tosabanta Padhan (tese de Mestrado Erasmus Mundus em Quaternário e Pré-História, Instituto Politécnico de Tomar, Universidade de Ferrara, Museu Nacional de História Natural de Paris, Universitat Rovira i Virgili, Universidade de Trás-os-Montes e Alto Douro).


2010 - "Filhos da Santa, Terras de Negro numa Arqueologia Quilombola: as dinâmicas de um território chamado Itamatatiua", por Milena das Graças Oliveira Reis (tese de Mestrado em Arqueologia Pré-Histórica e Arte Rupestre, Instituto Politécnico de Tomar e Universidade de Trás-os-Montes e Alto Douro).

2010 - "Construcción del Paisaje Agrícola el Sur de La Sabana de Bogotá: un desafio al agua. Sistema de camellones prehispánicos en el vall de los ríos Tunjuelito y Bogotá", por Diana Lorena Rodriguez Gallo (tese de Mestrado Erasmus Mundus em Quaternário e Pré-História, Instituto Politécnico de Tomar, Universidade de Ferrara, Museu Nacional de História Natural de Paris, Universitat Rovira i Virgili, Universidade de Trás-os-Montes e Alto Douro).


2008 – “Arqueometria de Pinturas Rupestres. La Piedra de Cuadrícula (Suacha, Cundinamarca, Colombia) – contribución al estudio de la tecnología del arte prehistórico”, por Judith Trujillo Tellez (tese de Mestrado Erasmus Mundus em Quaternário e Pré-História, Instituto Politécnico de Tomar, Universidade de Ferrara, Museu Nacional de História Natural de Paris, Universitat Rovira i Virgili, Universidade de Trás-os-Montes e Alto Douro).


2007 - “The figure of the Horseman in Philippi Rock Art (East Macedonía-Greece) Rocks 1, 2, 3 and the Rock of Mana”, por George Iliadis (tese de Mestrado Erasmus Mundus em Quaternário e Pré-História, Instituto Politécnico de Tomar, Universidade de Ferrara, Museu Nacional de História Natural de Paris, Universitat Rovira i Virgili, Universidade de Trás-os-Montes e Alto Douro).

2007 – “Strategy of Lithic Production in CA Belvedere di Monte Poggiolo, Forli, Italy” por Manoj Kumar Singh (tese de Mestrado Erasmus Mundus em Quaternário e Pré-História, Instituto Politécnico de Tomar, Universidade de Ferrara, Museu Nacional de História Natural de Paris, Universitat Rovira i Virgili, Universidade de Trás-os-Montes e Alto Douro).


2007 - “Os Ideomorfismos do Vale do Tejo”, por Maria Fernanda Ferrato Melo de Carvalho (tese de Mestrado Erasmus Mundus em Quaternário e Pré-História, Instituto Politécnico de Tomar, Universidade de Ferrara, Museu Nacional de História Natural de Paris, Universitat Rovira i Virgili, Universidade de Trás-os-Montes e Alto Douro).


1999 – “A Arqueologia no 2º Ciclo”, por Manuela Dias (tese de conclusão do Curso de Estudos Superiores Especializados em Arte e Arqueologia, Instituto Politécnico de Tomar).


1998 – “Contribuição para o Estudo do Povoamento em Tomar”, por Maria Teresa Canais Roque (tese de conclusão do Curso de Estudos Superiores Especializados em Arte e Arqueologia, Instituto Politécnico de Tomar).


1996 – “Povoado da Ponte de Peniche – a cerâmica comum”, por Maria Alice Martins Branco (tese de conclusão do Curso de Estudos Superiores Especializados em Arte e Arqueologia, Instituto Politécnico de Tomar).

1996 – “Contributo para o estudo das termas romanas de Alcolobre”, por Fernando José Ascensão (tese de conclusão do Curso de Estudos Superiores Especializados em Arte e Arqueologia, Instituto Politécnico de Tomar).


1995 - "De como a Terra se Faz Arte...Estudo etnoarqueológico preliminar da indústria cerâmica na região de Abrantes", por Leonilde Ribeiro da Silva R. Inácio (tese de conclusão do Curso de Estudos Superiores Especializados em Arte e Arqueologia, Instituto Politécnico de Tomar).


1995 - "A Idade do Ferro e a Romanização no Vale do Nabão - contributo para o estudo de Sellium", por Maria Felisbela Dias Antunes (tese de conclusão do Curso de Estudos Superiores Especializados em Arte e Arqueologia, Instituto Politécnico de Tomar).

1994 - "Subsídio para a Carta Arqueológica do Concelho de Sardoal", por Maria Jacinta Matos Ramos Carvalho Grácio (tese de conclusão do Curso de Estudos Superiores Especializados em Arte e Arqueologia, Instituto Politécnico de Tomar).


2002 – “Modelo de informação geográfica do Vale do Ocreza”, por Catarina Freire (tese de Master em Aplicações Informáticas à Arqueologia, Instituto Politécnico de Tomar e Universidade de Gotland);

2002 – “Indústrias do Paleolítico Inferior e Médio do Alto Ribatejo", por Artur Duarte (tese de DEA em Pré-História, Antropologia e Quaternário, Institut de Paléontologie Humaine);

2002 – “Crono-estratigrafia dos Terraços Quaternários do Alto Ribatejo: modelização em SIG" (tese de Master em Arqueologia, por Pierluigi Rosina, Instituto Politécnico de Tomar e Universidade de Ferrara);


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<thead>
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<th>Languages</th>
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<tr>
<td>Read</td>
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<td>Excellent</td>
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<td>Good</td>
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<tr>
<td>Written</td>
<td>Mother tongue</td>
<td>Excellent</td>
<td>Excellent</td>
<td>Good</td>
<td>Average</td>
<td>-</td>
</tr>
</tbody>
</table>
PERSONAL INFORMATION

Rosa Maria Ramos Nico
Rua General Fernando de Oliveira n.º 19 / 3.ºEsquerdo, 2300-495 Tomar, Portugal
+351 967114189
+351 249346366
rosa.n@ipt.pt
Portuguese

WORK EXPERIENCE

• Dates (from – to) 2010-2017
  • Name and address of employer Politechnic Institute of Tomar
  • Type of business or sector Higher Education
  • Occupation or position held Higher Technician in International Relations Office (IRO)
  • Main activities and responsibilities Management of the Erasmus program (contacts with students, teachers, and partners Institutions, elaboration of contracts, meeting of data for reports); Support and management of European and National Programs submitted by the IRO; Development contacts with partner Institutions

• Dates (from – to) 2008-2010
  • Name and address of employer Politechnic Institute of Tomar
  • Type of business or sector Technician in International Relations Office (IRO)
  • Occupation or position held Management of the Erasmus program (contacts with students, teachers, and partners Institutions, elaboration of contracts, reports); Support and management of European and National Programs submitted by the IRO; Development contacts with partner Institutions

• Dates (from – to) 2001-2009
  • Name and address of employer Politechnic Institute of Tomar
  • Type of business or sector Assistant
  • Occupation or position held Secretariat of all the National and European Programs submitted by the IRO; Support in management of the Erasmus program (contacts with students, teachers, and partners Institutions, elaboration of contracts, meeting of data for reports); Interchange of book with about 250 Institutions;

• Dates (from – to) 1998-2001
  • Name and address of employer Politechnic Institute of Tomar
• Type of business or sector: Higher Education
• Occupation or position held: Secretary
• Main activities and responsibilities: Secretary of Land Management and Management of Human Resources Departments

• Dates (from – to): 1997-1998
• Name and address of employer: Municipal Council of Tomar
• Type of business or sector: Public Administration
• Occupation or position held: Administrative Assistant
• Main activities and responsibilities: Management of Administrative issues

EDUCATION AND TRAINING

• Dates (from – to): 01/11/2014 – 30/11/2014
• Name and type of organization providing education and training: National Technical University of Ukraine “Kyiv Polytechic Institute” Ukraine
• Principal subjects/occupational skills covered: International Relations in Higher Education;
• Title of qualification awarded: Vocational training
• Level in national classification (if appropriate): N/A

• Dates (from – to): 10-16 September 2013
• Name and type of organization providing education and training: EAIE (European Association for International Education- Istanbul (Turkey)
• Principal subjects/occupational skills covered: International Relations in Higher Education;
• Title of qualification awarded: Vocational training
• Level in national classification (if appropriate): N/A

• Dates (from – to): November 2010 – June 2013
• Name and type of organization providing education and training: ISCSP – Universidade Técnica de Lisboa – Higher Education
• Principal subjects/occupational skills covered: Public Management
• Title of qualification awarded: Master degree in Management and Public Policy
• Level in national classification (if appropriate): 16 values (0-20) – curricular part ; Very Good – 18 values (0-20) – thesis defense

• Dates (from – to): 2, 3, 8, 9 November 2012 (21 hours)
• Name and type of organization providing education and training: IPT – Instituto Politécnico de Tomar
• Principal subjects/occupational skills covered: Best practices in project management
• Title of qualification awarded: Vocational Training
• Level in national classification (if appropriate): N/A
10 – 16 September 2012
EAIE (European Association for International Education) – Dublin (Ireland)
International Relations in Higher Education;
Vocational training

12-17 September 2011
EAIE (European Association for International Education) – Copenhagen (Denmark)
International Relations in Higher Education;
Workshop “How to manage international partnerships”
Vocational training

14-19 September 2010
EAIE (European Association for International Education) – Nantes (France)
International Relations in Higher Education;
Workshop – “Administrating ERASMUS and Leonardo work placements”
Vocational training

April – July 2010
INA (National Institute of Administration)
Public Management
Post-Graduation in Public Management
17 points (0-20)
January – February 2009
IPT - CSEE
SPSS
Vocational Training
NA

September – November 2008
INA (National Institute of Administration)
Project Management
Vocational Training
89% (0-100)

4-9 February 2008
National Agency for Socrates and Leonard Programs
Training in HERITY International, DRI, Roma, Italy
Training in Università degli studi di Ferrara, Italy
Vocational training
N/A

2007
Significado - Consultadoria, Formação e Informática, LDA
Organization and Techniques of archive
Secretary ship
Vocational training
Very Good

2007
ITA - Instituto de Tecnologias Avançadas para a formação, Lda
E-Learning – Concepts and Technologies
To create Multimedia contents with Dream Weaver
To work with systems of email and electronic agendas
Techniques for automatization of lists of traditional post office and email
Vocational Training
NA

2006
IPT – Instituto Politécnico de Tomar
Diploma of Basic skills in information technology
- Title of qualification awarded: Vocational Training
- Level in national classification: Very Good
- Dates (from – to): 2001-2006
- Name and type of organisation providing education and training: Instituto Politécnico de Tomar – Higher Education
- Principal subjects/occupational skills covered: Conservation and Restoration
- Title of qualification awarded: Licenciatura (Degree) – (five years – pre bologna)
- Level in national classification: 13 (out of 20)
- Name and type of organisation providing education and training: D. Nuno Alvares Pereira Secondary School
- Principal subjects/occupational skills covered: General secondary education, choosing the area of Humanities in the last three years
- Title of qualification awarded: Ensino Secundário
- Level in national classification: 13 (out of 20)
- Name and type of organisation providing education and training: Escola Preparatória de Tomar
- Principal subjects/occupational skills covered: Preparatory School
- Title of qualification awarded: Ensino Preparatório
- Level in national classification: NA
- Name and type of organisation providing education and training: Escola Primária n.º 2 de Tomar
- Principal subjects/occupational skills covered: Primary School
- Title of qualification awarded: Ensino Primário
- Level in national classification: NA

**Personal Skills and Competences**

Acquired in the course of life and career but not necessarily covered by formal certificates and diplomas.

- Responsible; organized; proactive attitude; leadership;
- Portuguese

**Other Languages**

- Reading skills
- Writing skills
- Verbal skills

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</tbody>
</table>
SOCIAL SKILLS
AND COMPETENCES
Living and working with other people, in multicultural environments, in positions where communication is important and situations where teamwork is essential (for example culture and sports), etc.

Experience in multicultural environments (organized international scientific congresses and was involved in international projects)
Team work experience (worked with a multicultural team, had been in the scouts for 4 years, federated athlete of athletics for seven years).

ORGANISATIONAL SKILLS
AND COMPETENCES
Coordination and administration of people, projects and budgets; at work, in voluntary work (for example culture and sports) and at home, etc.

Youth volunteer for Solidarity in a home of 3.ª age

TECHNICAL SKILLS
AND COMPETENCES
With computers, specific kinds of equipment, machinery, etc.

User of MSOffice, SPSS, Internet, e-mail.

DRIVING LICENCE(S)
Yes, for standard vehicles.

ADDITIONAL INFORMATION

ANNEXES
Dr. Thomas Thomidis
Associate Professor

Surname : Thomidis
Name : Thomas
Place of birth : Naoussa
Phone : +306976636616
Fax : +302310791323
E-mail : thomidis@cp.teithe.gr
Current address : A.T.E.I. Thessaloniki
Sindos, 57400, Greece

Language : English

Academic background

Undergraduate studies: Bsc Degree (T.E.I., Thessaloniki), 1997, Department of Plant Production
Bsc (Hons) Degree, Writtle College sector University of Essex, 2005.

Postgraduate studies: Msc Degree, University of Essex, 2012: Effect of novel methods to control iron chlorosis of stone trees
PhD Degree, University of Essex, 2003: The detection, identification and potential, for the control of Phytophthora in Prunus spp.

Educational Work

Project Leader

1. Coordinator for the project EM Action 2 Strand 1 » «Education Force: Driving Mobility for EU-East Europe cooperation (EFFORT)» on the frame of «Erasmus Mundus 2009-2013 - Scholarships and Academic Cooperation». Total Budget 3240000 € (from 01-09-2013 to 31-08-2017)
2. Local Coordinator for the project KA2 – Capacity Building «Development of approaches to armonization of comprehensive internationalization strategies in higher education, research and innovation at eu and partner (HARMONY)» on the frame of Erasmus Plus. Total Budget for ATEI Thessaloniki 63000 Euro, (from 01-09-2015 to 31-08-2018)

4. In the research project entitled: Evaluation of 43 cherry genotypes for their susceptibility to Phytophthora cactorum, P. citrophthora, P. citricola, P. parasitica and the bacterium Pseudomonas syringae pv syringae. Pomology Institute Naoussa (NAGREF). Starting Date 01-11-2005, (18 months), funded by IKY. Total Budget 11000€.

5. In the research project entitled: Effect of covering of cherry trees by using plastic sheets in the cracking and controlling of pest and diseases. Starting Date 01-05-2009 (2 years), Co-funded by Tsesmelis O.E. and Research Committee of ATEI Thessaloniki. Total Budget 40000€.

6. In the research project entitled: Molecular identification of the species of the genus Monilinia existing in Greek stone orchards. Starting Date 01-01-2009 (1 year). Funded by Research Committee of ATEI Thessaloniki. Total Budget 4100€.


8. In the research project entitled “Studies and improvement of pomogranate crop in Greece; fruit juice production of high value for human health”. A.T.E.I. Thessaloniki. Starting Date 20-2011, (three years), funded by GSRT (ESPA). Total Budget 55000€.

9. In the research project entitled “Use of innovative methods in the biological production of wine”. A.T.E.I. Thessaloniki. Starting Date 3-2011, (three years), funded by GSRT (ESPA). Total Budget 52500€.

10. In the research project entitled “Use of innovative methods in the wine production and protection of grapes”. A.T.E.I. Thessaloniki. Starting Date 3-2011, (three years), funded by GSRT (ESPA). Total Budget 50000€.

11. In the research project entitled “Use of predicting models to forecast pest and diseases of pome and stone trees”. A.T.E.I. Thessaloniki. Starting Date 4-2012, (three years), funded by GSRT (ESPA). Total Budget 40000€.

12. In the research project entitled: Use of innovative methods to manage Brown rot of pome and stone trees. Starting Date 01-01-2012, (three years), Project Archimedes, Technological Education Institute of Thessaloniki (TEIT), Total Budget 100000€.

13. In the research project entitled: “Exploitation of byproducts from the processing of peach, pomegranate, crocus and wood for the production of high added value products with applications in cosmetic industry”. A.T.E.I. Thessaloniki. Starting Date 2-2014, (18 months), funded by GSRT (ESPA). Total Budget 21000€.
14. In the research project entitled: “Evaluation of copper ionized to control olive leaf spot” A.T.E.I. Thessaloniki, Department of Crop Production. Funded by the company “ECOTECHH2O. Total Budget 2000 euros. Starting Date 01-03-2010 (10 months).

15. In the research project entitled: “Evaluation of a new product to control ESCA” A.T.E.I. Thessaloniki, Department of Crop Production. Funded by the company BASF Hellas. Total Budget 6000 euros. Starting Date 01-03-2010 (10 months).

Member of the research group

1. In the research project entitled: Improvement of the Apricot Trees in Greece. Durability 2 years, Starting Date 01-01-1999, Pomology Institute, Naoussa (NAGREF), Funded by GSRT (EPET II, 98-BI-13). Total Budget 17.610.303 Drachmas.

2. In the research project entitled: Development of the Integrated Production System in Apple Culture. Starting Date 01-01-2004, (three years), Project Archimedes I, Technological Education Institute of Thessaloniki (TEIT), Total Budget 49.154 €.

3. In the research project entitled: Use of Cultural and Biological Methods in the Olive Tree. Starting Date 01-01-2004, (three years), Project Archimedes I, Technological Education Institute of Thessaloniki (TEIT), Total Budget 50.332 €.

4. In the research project entitled: Effect of some Physiological and Cultural Factors in the Susceptibility of Grapes to Pest and Diseases and in the Integrated Wine Production. Starting Date 01-01-2004, (three years), Project Archimedes I, Technological Education Institute of Thessaloniki (TEIT), Total Budget 47.250 €.

5. In the research project entitled: Protection of peach Trees from Early Spring Frost by using Chemical and Biological Methods. Starting Date 01-01-2004, (three years). Funded by Hellenic Agricultural Insurance, Total Budget 100.000 €.


7. In the research project entitled: Effect of ozone postharvest application on peach and plum fruits with aim the improvement of storability and control of postharvest diseases caused from fungi of genus Monilinia. Starting Date 01-11-2008 (8 months). Funded from Research Committe of ATEI Thessaloniki. Total Budget 5000 €.

8. In the research project entitled: Modeling of the effect of boron products on developing of Brown rot in peaches. Starting Date 01-01-2009 (1 year). Funded from Research Committe of ATEI Thessaloniki. Total Budget 4500 €.

9. In the research project entitled: Improvement of supply chain of peaches. Starting Date 01-01-2009 (1 year). Funded from Research Committe of ATEI Thessaloniki. Total Budget 3800 €.

10. In the research project entitled: «Use of plastic sheets tocovery cherry trees for controlling fruit cracking and its influence on productivity, fruit quality and development of pest and diseases». Starting Date 01-05-2008 (3 years), Funded by Hellenic Agricultural Insurance, Total Budget 50.000 €.
Case Studies

1. Possible dengours for infections of cheese with Aflatoxins. Michael Patsiavouras and Son Company, Founded by General Secretariat Research and Technology, 7000 €.

2. Development of predicting models to forecast the appearance of the most important diseases of vineyards. Einos Company, Founded by General Secretariat Research and Technology, 7000 €.


Educational Work

• Associate Professor in Alexander Technological Education Institute of Thessaloniki (2004 to today)

Recognitions

• Reviewer in Journal of Phytopathology
• Reviewer in European Journal of Plant Pathology
• Reviewer in Scientia Horticulturae
• Reviewer in New Zealand Journal of Crop and Horticultural Science
• Reviewer in HortScience
• Reviewer in Plant Disease
• Reviewer in Journal of Horticultural Science and Biotechnology
• Reviewer in HortTechnology
• Reviewer in Crop Protection
• Reviewer in Scientia Agricola
• Reviewer in Journal of the Science of Food and Agricultural
• Reviewer in African Journal of Biotechnology
• Reviewer in Journal of Agricultural Science and Biotechnology
• Reviewer in Journal of Plant Interaction
• Reviewer in Phytoparasitica
• Reviewer in Environment, Development, Sustainability
• Reviewer in European Journal of Horticultural Science
• Reviewer in Forest Ecology and Management
• Reviewer in Australasian Plant Disease Report
• Reviewer in African Journal of Pharmacy and Pharmacology
• Reviewer in Journal of Ecology and Natural Environment (JENE)
• Reviewer in Diversity and Distributions
• Reviewer in International Journal of Plant & Soil Science
• Reviewer in Journal of Horticulture and Forestry
· Reviewer for Research Projects of the Georgia National Science Foundation (GNSF) της Γεωργίας
· Reviewer for Research Projects of the ARIMNet (an ERA-Net funded by the European Commission FP7).
· Chairman in the Meeting of ARCHIMIDES III, 29-30 November 2015, Thessaloniki.
· Chairman in 9th International Conference on Integrated Fruit Production, Thessaloniki, 4-8 September 2016.
· Member in the organizing committee of International Advanced Research Workshop “Agricultural Activities and Food Safety Issues”, May 25-30, 2003 Suleyman Demirel University, Isparta Turkey”.
· Member in the organizing committee of Advanced Research Workshop “Tendency of Current Agriculture”, 08 - March -2006, Pomology Institute, Naoussa.
· Member in the organizing committee of GREMBA, March -2008, Athens, Greece
· Member in the organizing committee of National Congress of Hellenic Society for Horticultural Science. October -2009, Veria Imathia, Greece
· Scholarship for a postdoc research from the National Organization of Public Scholarships.
· Citations > 700

Publications in International Journals with Referees

Published:


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**Abstracts in International Journals**


**Publications in International Congress**

1. KARAYIANNIS I, MAINOU A, STYIANIDIS D, THOMIDIS T, KARAYIANNIS NI, TSAFTARIS A Resistant to sharka disease (PPV) apricot hybrids of high quality, selected in Greece. XII International Symposium on Apricot Culture and Decline.Avignon (France), September 10-14, 2001
2. THOMIDIS T, EXADAKTYLOU E, SOTIROPOULOS T Using simulating models to predict the appearance of leaf curl on peach trees. 1st Fruit Balkan Symposium, Plovdiv 15-17 November 2007.
6. THOMIDIS T, EXADAKTYLOU E, TSIPOURIDIS C Pathogens Causing Fruit Rot on Peaches in Northern Greece and Investigation of their Sensitivity to Iprodione, Carbendazim, Thiophanate-methyl and Tebuconazole Fungicides. 43rd Croatian and

7. **THOMIDIS T, NAVROZIDIS E, MICHALIDES Z (2008)** Integrated control of *Lobesia botrana* by using IGRs, *Bacillus thuringiensis*, products and neocotinoid; relationship between the insect infestation and development of *Botritis cinerea*. XXIII International Congress of Entomology, 6-12 July 2008 Durban, South Africa.


13. **NAVROZIDIS E, ZARTALOUDIS Z, THOMIDIS T** Fenoxycarb and thiamethoxam against *Pseudaulacaspis pentagona* Targ.-Tozz. (Homoptera: Diaspididae) on peach trees (*Prunus persica*). Seventh International Peach Symposium, Leida, Spain, 8-11 June 2009.


Publications of Composite Papers in International Journals with Referees


**Composite Papers (Greek)**


**Others Publications**

# Europass Curriculum Vitae

## Personal information

**First name(s) / Surname(s)**  
Nikolaos Exadaktylos

**Address(es)**  
6 Vasilissis Olgas Str., T.K 546 40, Thessaloniki, Greece

**Telephone(s)**  
+30 2310013 248  
Mobile: +30 6970101063

**Fax(es)**  
+30 2310 791563

**E-mail**  
nexadakt@mkt.teithe.gr

**Nationality**  
Greek

**Gender**  
Male

## Desired employment / Occupational field

**Hospital Manager**

## Work experience

<table>
<thead>
<tr>
<th>Dates</th>
<th>Occupation or position held</th>
</tr>
</thead>
<tbody>
<tr>
<td>1980 - 2014</td>
<td>Professor of Marketing at the Department of Marketing, School of Administration and Economics, Alexander Technological Education Institute of Thessaloniki.</td>
</tr>
<tr>
<td></td>
<td>Main activities and responsibilities: Teaching, Research, Administration, Responsible for European Projects and Head of Erasmus – Socrates program of Marketing Department.</td>
</tr>
<tr>
<td></td>
<td>Name and address of employer: Alexander Technological Education Institute (A.T.E.I.) of Thessaloniki, P.O BOX 141, GR - 574 00 Thessaloniki, Macedonia, Greece.</td>
</tr>
<tr>
<td></td>
<td>Type of business or sector: Higher Education Institute</td>
</tr>
<tr>
<td>01/04/2010 until 30/09/2011</td>
<td>Associate General Manager</td>
</tr>
<tr>
<td></td>
<td>Main activities and responsibilities: Administration, Economics, and Human Resources Management.</td>
</tr>
<tr>
<td></td>
<td>Name and address of employer: Ippokration General Hospital of Thessaloniki, 49 Konstantinoupolis Str. TK 54642 Thessaloniki, Macedonia, Greece.</td>
</tr>
<tr>
<td></td>
<td>Type of business or sector: Hospital Management (the biggest hospital in Greece). Health.</td>
</tr>
<tr>
<td>1989-2000</td>
<td>General Manager</td>
</tr>
<tr>
<td></td>
<td>Main activities and responsibilities: Independent marketing consultant of the enterprises of the Industrial Area of Thessaloniki, with significant project involvement and large clients, specializing in the preparation of marketing plans, business plans and winning European funding for businesses.</td>
</tr>
<tr>
<td></td>
<td>Name and address of employer: The Association of Industrial Area of Thessaloniki, Sindos, Thessaloniki, Greece</td>
</tr>
<tr>
<td></td>
<td>Type of business or sector: Industry</td>
</tr>
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<td>Dates</td>
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</tr>
<tr>
<td>------------</td>
<td>---------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>1990-1994</td>
<td>Head of the Department of Marketing, School of Administration and Economics, Alexander</td>
</tr>
<tr>
<td></td>
<td>Technological Institute of Thessaloniki.</td>
</tr>
</tbody>
</table>

**Main activities and responsibilities**

*Administration of Marketing Department*

**Name and address of employer**

Alexander Technological Educational Institute (A.T.E.I.) of Thessaloniki, P.O BOX 141, GR - 574 00 Thessaloniki, Macedonia, Greece.

**Type of business or sector**

Higher Education Institute

### Education and training

<table>
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<tr>
<th>Dates</th>
<th>Title of qualification awarded</th>
<th>Principal subjects/occupational skills covered</th>
<th>Name and type of organisation providing education and training</th>
<th>Level in national or international classification</th>
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<tbody>
<tr>
<td>2005</td>
<td>PhD</td>
<td>Applied Marketing Management in Hospitals, formally accepted by DOATAP (formerly DIKATSA) in 2006, University of Plovdiv, Bulgaria.</td>
<td></td>
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<td>Higher Education</td>
</tr>
<tr>
<td>1988</td>
<td>MSc (2 years of study) from the Department of Economics,</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Economics</td>
<td>School of Law and Economics, Aristotle University of Thessaloniki.</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Higher Education</td>
</tr>
<tr>
<td>1985</td>
<td>Postgraduate Diploma MCIT from Silsoe College, Marketing and Product Management</td>
<td>Cranfield Institute of Technology, UK.</td>
<td></td>
<td>Higher Education</td>
</tr>
<tr>
<td>1975</td>
<td>Bachelor in Business Administration Business Administration, Management</td>
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<tr>
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<td>University of Piraeus</td>
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<td>Higher Education</td>
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Curriculum vitae of Nikolaos Exadaktylos

Personal skills and competences

Mother tongue(s)
Greek

Other language(s)

Self-assessment

European level (*)

<table>
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<tr>
<th>Language</th>
<th>Understanding</th>
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<td>Reading</td>
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<tr>
<td>English</td>
<td>C1 Proficient user</td>
<td>C1 Proficient user</td>
<td>C1 Proficient user</td>
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</tbody>
</table>

(*) Common European Framework of Reference for Languages

Social skills and competences
Member of the editorial board of the Journal “Reports of University of Economics of Varna”
Member in committees at Technological Education Institutions

Technical skills and competences
Marketing Plans, Business Plans, Administration, Research Activities and European Programs.

Computer skills and competences
Microsoft Office 2010, Internet,

Other skills and competences
Member of Chamber of Economics, Social Activities, Cooperation with many European Universities, publications of 10 scientific books

Driving licence
B

Research Activities

(Last Five Years)
Coordinator in the Erasmus Mundus EFFORT: Lot 5 - Education Force Driving Mobility for EU – East Europe Cooperation. Alexander Technological Educational Institute of Thessaloniki (ATEIT), Total Budget 3250000€.

Coordinator in the research project entitled: Project Code 80387. Starting Date 01-12-2012, (three years), Project Archimedes III. Alexander Technological Educational Institute of Thessaloniki (ATEIT), Total Budget 100000€.

Member of the research team in the project entitled: Management of technological knowledge on the designing of touristic products. Archimedes III. Alexander Technological Educational Institute of Thessaloniki (ATEIT), Total Budget 100000€.
HOVHANNES HARUTYUNYAN

Armenia, Yerevan  -0052
Avan, Carav Aghbyur 119/6, apt.4
Mobile: +37477-177333
E-mail: bharutyunyan@gmail.com

PERSONAL INFORMATION

Date of Birth: 01 October 1980
Place of Birth: T. Talin, ARMENIA

EDUCATION

5/2010 - Present  IRCA (INTERNATIONAL REGISTER OF CERTIFIED AUDITORS), UK
QMS auditor/lead auditor
- Certified Auditor of Quality Management Systems
- Total grad 89 out of 100.

6/2009 - Present  ACCA (THE ASSOCIATION OF CERTIFIED CHARTERED ACCOUNTANTS), UK
Intermediate level
- International Accounting Standards
- Successfully passed F1-F4 courses.

2006-2007  ATHENS UNIVERSITY OF ECONOMICS & BUSINESS (AZOEE)
MBA, specialization: Marketing & Business Strategy
- Leader of Marketing Club
- Grade 7.7 out of 10

2002-2006  ARMENIAN STATE UNIVERSITY OF ECONOMICS
Ph.D. in Economics
- Scientific Research in Greece and USA

1997-2002  ARMENIAN STATE UNIVERSITY OF ECONOMICS
M.S. in Economics, specialization: Economist
- Thesis: “Role of foreign Investments in Countries with Transition Economy”.
- Leader of Student club

HONORS & SCHOLARSHIPS

2011-2015  SCIENTIFIC RESEARCHER, ERASMUS MUNDUS, EU MOBILITY PROGRAM
University of Santiago de Compostela (Spain), Tuscia University (Italy), Vilnius University (Lithuania), SGA (Warsaw)

2006-2007  MBA STUDENT, INTERNATIONAL FELLOWSHIP FROM “OTE INTERNATIONAL”
Athens University of Economics & Business, MBA International, Athens, Greece

2005-2006  SCIENTIFIC RESEARCHER, (SCHOLARSHIP FROM GREEK MINISTRY OF EDUCATION, RENEWED)
University of Crete, Rethymno, Greece

2005-2006  SCIENTIFIC RESEARCHER, (SCHOLARSHIP FROM GREEK MINISTRY OF EDUCATION, RENEWED)
The University of Athens Doctoral Program in Economics, Athens, Greece

June/July 2005  SCIENTIFIC RESEARCHER, (SCHOLARSHIP FROM USA NON-PROFIT ORGANIZATIONS)
- Ludwig Von Mises Institute, Auburn, USA, Foundation for Economic Education, Irvington, New York, USA
TEACHING EXPERIENCE

1/2009- 09/2011 VIVACEIL-MTS CJSC, ASHTARAK KAT CJSC & MIC ARMENIA  
*Corporate Trainer*  
- Effective Business Presentation  
- Quality Management (Systems)  
- Project Management  

9/2007-Present EUROPEAN CAROLUS MAGNUS UNIVERSITY (ECMU), BRUSSELS, BELGIUM  
*Visiting Lecturer*  
- Business Strategy and Planning  
- Project Management  
- Developing Successful Business Plan  

2005-2006 THE UNIVERSITY OF ATHENS DOCTORAL PROGRAM IN ECONOMICS, ATHENS, GREECE  
*Teaching Assistant*  
- Economic Theory  
- Macroeconomics/Microeconomics  

2002-2006 ARMENIAN STATE UNIVERSITY OF ECONOMICS, REPUBLIC OF ARMENIA  
*Teaching Assistant*  
- Economic Theory  
- Liberalism  
- International Business  

PROFESSIONAL EXPERIENCE

02/2017-Present STRATEGIC DEVELOPMENT AGENCY (SDA) NGO /www.sda.am/  
*Business Consultant*  
- Providing short-term and long-term consultations to milk market actors  
- Evaluation of milk processing factories and provide advisory services  
- Monitor milk market and adjust the activities based on the external factors  
- Analyzing current milk market needs  

06/2011-Present EURASIA INTERNATIONAL UNIVERSITY /www.eiu.am/  
*Vice President of Strategic Affairs*  
- Development and Implementation of Strategic Initiatives  
- Development and Implementation of Internal policies and procedures  
- Oversight of Marketing, R&D and Extension School  
- Development of International Relations  

*Innovation Manager*  
- Development and implementation of MIC’s Innovation/Business Strategy  
- Organization of regular sectorial discussions resulting in generation of new viable ideas  
- Generation of powerful innovation concepts based on deep consumer insight  

*QMS and BSC Manager*  
- Managing Quality Management System  
- Establishing effective Balanced Scorecard  
- Conducting Internal Audits and External Audits

*Quality Senior Specialist/ QMS leading auditor, Quality Unit* (Received Medal of Honor/merit award)

- ISO certification process handling (QMS establishment)
- Auditing of quality of Service Centers and Call Center
- Conducting Internal Audits/ Leading Auditor


*Advisor, Risk Advisory Services Department*

- Implementing advisory projects
- Conducting market research and investment feasibility studies
- Analyzing statistical, economic and financial information


*Leading Class Specialist, coordinator, Financial and Social-economic Development Department*

- Leading the social-economic development Program
- Managing and monitoring of the Program objectives, controlling the evaluation process
- Analyzing, systematizing social-economic, statistic and budget indicators


*First Class Specialist, Food Security Unit*

- Collecting and analyzing macroeconomic data
- Monitoring and reporting on progress made with food security in RA
- Preparing statistical report “Poverty and Food Security”

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**PROJECT MANAGEMENT EXPERIENCE**

10/2013-10/2014 **CENTER FOR EDUCATION PROJECTS PIU, MOE, CIF PROJECT**

*Advisor*

- Collect and analyze the data per higher education institutions;
- Develop and implement CIF Operational Manual;
- Receive application forms submitted by higher education institutions, participate in preparation of contracts and contract budgets;
- Participate in the arrangements of all seminars, workshops under the Component.

10/2012-10/2015 **EUROPEAN COMMISSION, ASPIRE PROJECT, TEMPUS**

*Local Coordinator*

- Supporting activities for promoting inclusive higher education in Armenia
- Coordinating local consortium (4 universities in Armenia and one NGO)
- Administrative duties, financial and QA issues, reporting
- Work together with main coordinator for successful implementation of the project

02/2012-07/2012 **WORLD BANK, UNIVERSITY GOVERNANCE ASSESSMENT PROJECT**

*Consultant*

- Interview the relevant persons, collect data using Screening Card instruments, and fill out the questionnaires based on an agreed schedule,
- Collect statistics and data related to other higher education
- Prepare report around findings, give suggestions and comments around education governance in national and university level
- Verify the analysis of the country report produced by the World Bank team
“ANALYSING THE ROLE OF PRICE AND YIELD AS SOURCES OF VOLATILITY OF CROP FARM REVENUES IN TRANSITION ECONOMIES. EMPIRICAL EVIDENCES FROM ARMENIA”  
S. Severini, G. Di Tommaso, H. Harutyunyan, A. Tantari, LAMO FORUM 2015

“ADDRESSING GOVERNANCE AT THE CENTER OF HIGHER EDUCATION REFORMS IN ARMENIA”  
Katanoa, Sachiko; Shaboveryan, Anush; Harutyunyan, Hovhannes, World Bank Report

“The priorities of social-economic developments of c. Yerevan: Implementation of positive experience for other towns and areas of Armenia”  

“The role of Diaspora in dynamic growth of Armenia”  

“The Agriculture as a Poverty Decrease and Stabile Growth Factor”  
Armenian daily Azat or. (Free Day.), December 1, page 8-10, Athens, Greece

“Food security or state safety?”  
Armenian daily Azat or. (Free Day.), April 1, page 3, Athens, Greece

“The Liberalization of Foreign Trade and its Results”  
19th Conference materials, “The problems of economic stabilization and development”, Armenian State University of Economy, Yerevan, RA

“Armenia has improved the Economic Freedom index”  
Armenian daily Azat Or. (Free Day.), page 3, Greece

“Liberalization Processes in Countries with Transition Economy and Results”  

“TheRelation between Economic Freedom and Economic Growth”  
Second Republican Scientific conference of Young Economists, Ministry of Education and Science of RA, CEP, SEUA, volume 1, pages 33-41, RA

“The Evolution & Development of Economic Freedom Theory”  
Journal “Finances and Economy, Armenia”, #2-3, Ministry of Finance and Economy of RA, pages 156-159, RA

“Adam Smith’s Discussion of Economic Freedom Phenomena”  
18th Conference materials, “The problems of economic stabilization and development”, Armenian State University of Economy, pages 28-30, RA

SKILLS AND ACTIVITIES

Languages: Armenian / native/, English / excellent/, Russian / excellent/, Greek / good/

Computer Skills: MS Office (Word, Excel, Access, PowerPoint, Outlook), Visio, MS-Project, SPSS, Mstudent
WORK EXPERIENCE

2009-present
Head of Quality Assurance Center
Eurasia International University (www.eiu.am)
- Implement internal quality management system and ensure the continuous enhancement
- Manage the external institutional and program level accreditation of the university

2011-present
Mobility Coordinator
Eurasia International University
- Coordinate the student and staff mobility programs of EIU funded by EU in frames of Erasmus + Key 1 (previously Erasmus Mundus), as well as within bilateral agreements

2006-present
Faculty Member
Eurasia International University
- Courses taught: Strategic Management, Public Relations, Marketing Management, Integrated Business Communications

2011-2012
Expert
National Center for Professional Education Quality Assurance Foundation (ANQA), Involvement in Pilot Institutional Accreditation

TRAINING AND EDUCATION

2014-present
Ph.D. in progress
Eurasia International University, Yerevan
- Dissertation: Increasing the International Competitiveness of Armenian Higher Education Institutions

Ph.D. exchange student
Tuscia University, Italy,
- In the framework of Erasmus Mundus (Action 2) exchange program

Master of Business Administration (MBA)
American University of Armenia (AUA)

Jan. 2009 – May 2009
Visiting Scholar in the field of Education Administration
Center for International Higher Education (CIHE), Boston College
- Funded by the Bureau of Educational and Cultural Affairs (ECA) of the U.S. Department of State, JFDP program
### PUBLICATIONS

**2016**  
**Coauthor**  
“Quality Manual” of Eurasia International University

**2016**  
**Author**  

**2012**  
**Author of the chapter in a book**  

**2012**  
**Coauthor**  
“Designing and Managing Courses”, Manual Publication was funded by the Bureau of Educational and Cultural Affairs (ECA) of the U.S. Department of State

**2011**  
**Author**  

### PROJECTS

**2015-present**  
**Project co-coordinator**  
“Development of approaches to harmonization of comprehensive internationalization strategies in higher education, research and innovation at EU and partner countries” HARMONY Funded by Erasmus + Programme of European Union

**Nov. 2013 – Nov 2014**  
**Project Coordinator**  
“Strengthening the Internal Quality Assurance System of Eurasia International University”  
Funded by the World Bank and Administered by Centre For Education Projects (Ministry of Education and Science of RA)

**2012-2016**  
**Project co-coordinator, trainer**  
Access to Society for People with Special Needs (ASPIRE), Funded by TEMPUS IV Programme of European Union

**2010**  
**Project Coordinator**  
“Designing and managing courses”  
Funded by the Bureau of Educational and Cultural Affairs (ECA) of the U.S. Department of State
<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
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<tbody>
<tr>
<td>18-25 Sept., 2017</td>
<td>Study visit University of Valencia, Spain Meeting the institutional</td>
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<tr>
<td></td>
<td>managers, as well as the chairs of different departments for an</td>
</tr>
<tr>
<td></td>
<td>experience exchange</td>
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<tr>
<td>01-05 May, 2017</td>
<td>Presenter Masaryc University, Brno, Czech Republic “Unveiling</td>
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<tr>
<td></td>
<td>the factors of student mobility: The case study of Armenia”</td>
</tr>
<tr>
<td>01-02, Jul. 2014</td>
<td>Study visit QAA, London, UK, Seminar conducted by the UK Quality</td>
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<tr>
<td></td>
<td>Assurance Agency for Higher Education (QAA) for the institutional</td>
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<tr>
<td></td>
<td>managers of Eurasia International University</td>
</tr>
<tr>
<td>02-05, Jul. 2014</td>
<td>Participant Edge Hill University, Ormskirk, UK Workshop:</td>
</tr>
<tr>
<td></td>
<td>Improving the internal quality assurance systems</td>
</tr>
<tr>
<td>06-05 Nov., 2013</td>
<td>Participant Koblenz, Germany Armenian Coordination Agency “University</td>
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<td></td>
<td>- Employer” (ARARAT), TEMPUS IV Project (Coordination meeting)</td>
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<tr>
<td>June 29- Aug 15, 2013</td>
<td>Participant, presenter Limerick Institute of technology, Ireland</td>
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<td></td>
<td>“Designing curricula and courses” In the framework of “Access to</td>
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<td></td>
<td>Society for People with Special Needs” (ASPIRE) project, TEMPUS IV</td>
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<tr>
<td>2011-2012</td>
<td>Presenter GIZ and Armenian eLearning Network, Yerevan, Armenia “In</td>
</tr>
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<td></td>
<td>stitution Building and Human Resource Development for eLearning in</td>
</tr>
<tr>
<td></td>
<td>the Caucasus” course</td>
</tr>
<tr>
<td>Dec. 2012</td>
<td>Content Manager and Project Coordinator Tsakhadzor, RA “Learning</td>
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<tr>
<td></td>
<td>Outcome based Course Design and Management” workshop</td>
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<tr>
<td>Dec. 15-17, 2011</td>
<td>Attendee ANQA, RA “The Internal Quality Assurance in the sphere of</td>
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<tr>
<td></td>
<td>RA Professional Education: Challenges and Perspectives” Forum</td>
</tr>
<tr>
<td>March., 2010</td>
<td>Attendee Harvard Graduate School of Education, Boston, MA, USA</td>
</tr>
<tr>
<td></td>
<td>Lecture: “Education for Sustainability in a Global Context: Leading</td>
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<td></td>
<td>and Learning in the World into Which We are Living”</td>
</tr>
<tr>
<td>March., 2010</td>
<td>Attendee Harvard Graduate School of Education, Boston, MA, USA</td>
</tr>
<tr>
<td></td>
<td>“Lecture: Classic College Meets Online Opportunities: Whither the</td>
</tr>
<tr>
<td></td>
<td>Future of Higher Education?”</td>
</tr>
<tr>
<td>April 8-9, 2010</td>
<td>Attendee UMass Lowell, Lowell, MA, USA First Annual Faculty</td>
</tr>
<tr>
<td></td>
<td>Development Conference</td>
</tr>
</tbody>
</table>
March, 2010  Attendee
Harvard Graduate School of Education, Boston, MA, USA

March 26, 2010  Attendee
Yale School of Management, New Haven, CT, USA
Education Leadership Conference

Feb. 2008  Trainer
Brussels, Belgium
National Leadership Development Conference, AIESEC

Feb. 2008  Trainer
Denmark, Copenhagen
National Leadership Development Conference, AIESEC

Job-related skills
- good command of quality control processes (currently responsible for quality audit
  and quality management system implementation)

- PC Applications: Ms Word, Ms Excel, Ms PowerPoint, SPSS, Adobe Photoshop, Corel
  Draw, InDesign
- Internet Marketing: SEO, SMO
Svetlana Mashuryan

28 apt. 15 Kurghinyan street, 0068 Yerevan (Armenia)
+37491404068
smashuryan@gmail.com

Sex Female | Date of birth 21 Mar 1994 | Nationality Armenian

WORK EXPERIENCE

Mar 2018–Present
Head of International Cooperation Department
Russian-Armenian University
123 Hovsep Emin, 0051 Yerevan (Armenia)
www.rau.am/eng

- organization and coordination of international cooperation with foreign institutions in the field of science & education;
- strategic management of the university's work on the internationalization of academic activities;
- coordination of preparation, implementation and monitoring of international projects, including grant programs;
- coordination of mobility programs for students and faculty, as well as international programs of training of the administrative and teaching staff;
- supervision of relevant databases maintenance;
- management and evaluation of the DIC staff performance.

Oct 2015–Sep 2017
Educational Processes Manager
Russian-Armenian University, Yerevan (Armenia)

Feb 2015–Mar 2015
Intern
Constitutional Court of RA, Expertise-Analytic Division, Yerevan (Armenia)

07/2013–08/2014
Intern
"Mezhlumyan and Petrosyan" Law Office LLC, Yerevan (Armenia)

EDUCATION AND TRAINING

2015–2017
Master's degree in Jurisprudence
Department of Civil and Civil Procedure Law, Institute of Law and Politics, Russian-Armenian University, Yerevan (Armenia)
diploma with honour

2011–2015
Bachelor's degree in Jurisprudence
Department of International and European Law, Institute of Law and Politics, Russian-Armenian University, Yerevan (Armenia)

19 Dec 2016–20 Dec 2016
Certificate for participation in the training "Effective Communication" organized by UNHCR
Curriculum vitae

Svetlana Mashuryan

Russian-Armenian University

Certificate for participation in Model OSCE Conference
Organization for Security and Co-operation in Europe Office in Yerevan

Certificate of participation in international summer law school
All-Russian State University of Justice, Sochi (Russia)
"Legal provision of tourist activities: national trends and foreign specificity"

15 Apr 2016–21 Apr 2016
Participation in the training course on Arbitration
"ADR Partners" LLC

Participation in the course of "International Commercial and Investment Arbitration"
PELL Partnership

2000–2011
Certificate in secondary education
School #172 named after Hakob Oshakan, Yerevan (Armenia)

PERSONAL SKILLS

Mother tongue(s)
Russian, Armenian

Foreign language(s)

<table>
<thead>
<tr>
<th></th>
<th>UNDERSTANDING</th>
<th>SPEAKING</th>
<th>WRITING</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Listening</td>
<td>Reading</td>
<td>Spoken interaction</td>
</tr>
<tr>
<td>English</td>
<td>C2</td>
<td>C2</td>
<td>C1</td>
</tr>
</tbody>
</table>

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user
Common European Framework of Reference for Languages

Job-related skills
- excellent communication skills
- ability to work under pressure
- fast decision making
- leadership
- conflict resolution
- teamwork
- creativity
- self-motivation
- event planning

Digital skills

<table>
<thead>
<tr>
<th>Information processing</th>
<th>Communication</th>
<th>Content creation</th>
<th>Safety</th>
<th>Problem solving</th>
</tr>
</thead>
<tbody>
<tr>
<td>Independent user</td>
<td>Independent user</td>
<td>Independent user</td>
<td>Independent user</td>
<td>Basic user</td>
</tr>
</tbody>
</table>

Digital skills - Self-assessment grid
### PERSONAL INFORMATION

<table>
<thead>
<tr>
<th>Surname / First name</th>
<th>Alexander Rytov (as in passport - Aliaksandr Rytau)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Address</td>
<td>22-116 Gorovtsa Street, 220096, Minsk, Belarus</td>
</tr>
<tr>
<td>Telephones</td>
<td>+375-17-2095447</td>
</tr>
<tr>
<td>Fax</td>
<td>+375-17-2095447</td>
</tr>
<tr>
<td>E-mail</td>
<td><a href="mailto:rytov@bsu.by">rytov@bsu.by</a> / <a href="mailto:ums@bsu.by">ums@bsu.by</a></td>
</tr>
<tr>
<td>Nationality</td>
<td>Belarusian</td>
</tr>
<tr>
<td>Date of birth</td>
<td>27.07.1977</td>
</tr>
<tr>
<td>Gender</td>
<td>Male</td>
</tr>
</tbody>
</table>

### WORK EXPERIENCE

**14 years**

#### Dates

- December 2009 - onward

**Occupation and position held**

Head of International Programs and Projects Office, Department of International Relations

**Main activities and responsibilities**

Overall management of international projects implemented at BSU, assisting with management of applications by networking with international partners, fundraising and grantwriting, control of project implementation and quality assurance, project reporting and financial management; assisting with legal registration of projects in Belarusian public authorities; incoming and outgoing mobility, organizing and hosting international events; training courses for university project leaders.

**Name and address of employer**

Belarusian State University, International relations office, 4, Nezavisimosti Ave., 220030, Minsk, Republic of Belarus

**Type of business or sector**

Higher Education Institution

#### Dates

- December 2005 - 2009

**Occupation and position held**

Head of International Marketing Office, Department of International Relations

**Main activities and responsibilities**

Marketing surveys, designing promotional strategies, preparing PR materials, developing the University’s web-site targeted at international students; creating agents’ network to enrol students; contracts and agreements; orientation days for international students, presentations for foreign guests; training courses for the university students and staff on university international activity.

**Name and address of employer**

Belarusian State University, International Relations Office, 4, Nezavisimosti Ave., 220030, Minsk, Republic of Belarus

**Type of business or sector**

Higher Education Institution

#### Dates

- May 2004 - December 2005

**Occupation and position held**

Senior Officer, Department of International relations
### Main activities and responsibilities

- Drawing up international cooperation agreements with overseas institutions; Organizing signing procedures and controlling its’ realization. Searching for information on international academic exchange schemes and distributing information among students and scholars. International correspondence.

### Name and address of employer

Belarusian State University, International Relations Office, 4, Nezavisimosti Ave., 220030, Minsk, Republic of Belarus

### Type of business or sector

Higher Education Institution

### Dates

**December 1999 - June 2003**

### Position held

Part-time Senior Officer, Department of Protocol Activity.

### Main activities and responsibilities

Organization of international events/ hosting foreign delegations (conference, symposium, foreign visitors): meeting, accommodating, drawing up programs of visits, organizing culture activities, etc.

### Name and address of employer

Belarusian State University, International relations office, 4, Nezavisimosti Ave., 220030, Minsk, Republic of Belarus

### Type of business or sector

Higher Education Institution

### EDUCATION AND TRAINING

#### Dates

**2007-2009**

#### Title of qualification awarded

Diploma of retraining on the basis of Higher Education

#### Principal subjects / occupational skills covered

Graduation Project Title: “Promoting educational services of the Belarusian HEIs”

Empirical research based on the BSU international office documentation, statistical data, results of several sociological surveys of international students which is directly dedicated to the sphere of activity of the International Marketing Office, Department of International Relations BSU.

#### Name of organisation provided education

Republican Institute of Higher Learning

#### Level in national or international classification

ISCED 5

#### Dates

**2000-2004**

#### Title of qualification awarded

Certificate on graduation

#### Principal subjects / occupational skills covered

PhD Thesis Title: “Application of Quantitative Methods in study of social portrait of the BSSR elite in 1920s – beginning of 1930s”

The Paper is submitted to the Department for the Final evaluation. Scholarship is based on the mass data - registration forms of the participants of communist party meetings in 1920-beginning of 1930s. It explores class, professional, cultural and demographical dimensions of the soviet elite. The language of social communication is studied by means of quantitative analysis of communist party leaders messages delivered during the party meetings.

#### Name of organisation provided education

Belarusian State University, Faculty of History.

#### Level in national or international classification

ISCED 6

#### Dates

**1999-2000**

#### Title of qualification awarded

Master degree in Humanities
**Principal subjects / occupational skills covered**
- Theoretical and practical aspects of historical source study;
- Quantitative Methods of historical research
- Quantitative analysis of historical texts

**Name of organisation provided education**
Belarusian State University, Faculty of History.

**Level in national or international classification**
ISCED 5

**Dates**
1994-1999

**Title of qualification awarded**
Diploma on Higher Education

**Principal subjects / occupational skills covered**
History, quantitative approach in history

**Name of organisation provided education**
Polotsk State University

**Level in national or international classification**
ISCED 5

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**PERSONAL SKILLS AND COMPETENCES**

**Mother tongue(s)**
Russian / Belarusian

**Other language(s)**
English*

**Self-assessment**

<table>
<thead>
<tr>
<th>Understanding</th>
<th>Speaking</th>
<th>Writing</th>
</tr>
</thead>
<tbody>
<tr>
<td>C1 Advanced User</td>
<td>C1 Advanced User</td>
<td>B2 Independent User</td>
</tr>
</tbody>
</table>

*Common European Framework of Reference for Languages

**Social skills and competences**
able to successfully communicate with people of different nationalities; team-oriented person

**Organisational skills and competences**

Experience in delivering lectures, trainings and acting as an invited speaker/expert on issues related to management of international projects. (3 lectures at national seminars held by National Tempus Office in Belarus 2011: “Management of Erasmus Mundus projects”; 2013 “Registration of International Technical Aid Projects”; 2014 “Management of Jean Monnet projects”; 2009: lecturer for an advanced training program at NIHE “Marketing of education services”).

**Computer skills and competences**
Knowledge of PC as advanced user (MS Office, Statistica, Photoshop, Corel Draw, etc.)

**ADDITIONAL INFORMATION**
Found of athletics, swimming, water polo. Married. I have two kids (8 and 2 years old).
Name: VADZIM REZNIKAU
Title: Head of Departament of International Relations, Belarusian State University

Born 19.01.1961, the citizen of the Republic of Belarus.
Languages – Belarusian, Russian, English.

Education
1978 -1983 – graduated from the Faculty of Psychology of the Leningrad State University – now – St PETERSBURG State University.
1990-1992 – post-graduate student, the Institute of Youth (Moscow)

Professional activities
2011 till now Head, Department of International Relations, Belarusian State University (Minsk)
2007-2011 – Deputy Head, Department of International Relations, Belarusian State University (Minsk)
2001-2007 – Leading scientific researcher, the Institute of Sociology, National Academy of Sciences of Belarus (Minsk)
2000 -2001 – Councillor, Department for International Security and Arms Control, Ministry of Foreign Affairs (Minsk)
1996 – 1997 – First Secretary, Department for International Security and Arms Control, Ministry of Foreign Affairs (Minsk)
1992 - 1996 – a senior scientific researcher, the Institute of Sociology, National Academy of Sciences of Belarus (Minsk)
1983 - 1990 – a psychologist, the Republican Center of Family and Marriage (Minsk)

Research activities
Since 2007 - have a number of articles in the field of scientific studies “International Activities in BSU”, “Foreign students in BSU – from 50-th till now”, “The process of social and psychological adaptation of foreign students in Belarus” and “Psychology of adolescent”
2004-2009 – Conducting the training seminars within UNDP projects on “Effective communication skills”
1996-1999 – research in the field of “Disarmament and arms control”
1989-1996 – research in the field of “Conflict resolution”
1983-1991 – research in the field of Marital and Family psychology
Name: NATALLIA SNYTKOVA

Title: First Vice-Rector, Belarusian Trade and Economics University of Consumer Cooperatives

Born 02.09.1971, the citizen of the Republic of Belarus.
Languages – Belarusian, Russian, English.

Education
1996-1999 – post-graduate student, Belarusian Trade and Economics University of Consumer Cooperatives

Professional activities
2016-till now – First Vice-Rector of “Belarusian Trade and Economics University of Consumer Cooperatives”, Gomel
2013-2016 – Vice-Rector for Research and Innovation of “Belarusian Trade and Economics University of Consumer Cooperatives”, Gomel
2013 – Vice-Rector for educational and methodical work of “Belarusian Trade and Economics University of Consumer Cooperatives”, Gomel
2010-2013 – Head of the Department of Trade Economics of “Belarusian Trade and Economics University of Consumer Cooperatives”, Gomel
2003-2010 – Associate Professor of the Department of Trade Economics of “Belarusian Trade and Economics University of Consumer Cooperatives”, Gomel
2001-2003 – Senior Lecturer of the Department of Trade Economics of “Belarusian Trade and Economics University of Consumer Cooperatives”, Gomel
02.2000-10.2001 – Assistant of the Department of Trade Economics of the “Belarusian Trade and Economics University of Consumer Cooperatives”, Gomel
1995-1996 – Assistant of the Department of Trade Economics of the Gomel Cooperative Institute
1993-1995 – senior laboratory assistant of the Department of Trade Economics of the Gomel Cooperative Institute
Research activities
Since 2016 - have a number of articles in the field of improving the system of higher education
2002- till now – research in the field of “Material incentives for work and Labour organization”
1995-1999 – research in the field of “Profit of trade”

Additional information
Scientific coordinator of research-scientific work «Introduction of innovative technologies of distance learning in the educational process» (2013-2015)
Co-author of e-learning kits «Trade Economics»
Curriculum vitae

PERSONAL INFORMATION

Aksana Smirnova

85/59 Rechitskoe shosse str, 246012 Gomel (Belarus)
+375293707947
interbteu@mail.ru

Sex Female | Date of birth 25/08/1983 | Nationality Belarusian

WORK EXPERIENCE

2005  
Teacher
Gymnasia №46, Gomel (Belarus)
Teacher of the English language.

2010–Present  
Specialist
Belarusian Trade and Economics University of Consumer Cooperatives, Gomel (Belarus)
Specialist of International Relations Department. Project manager

EDUCATION AND TRAINING

2000–2005  
Teacher of English and Belarusian languages
Gomel State University, Gomel (Belarus)

2012
Belarusian Trade and Economics University, Gomel (Belarus)
Education programme «Main problems and ways to improve record management”

2013
Kaunas University, Kaunas (Lithuania)
Educational seminar “Erasmus+ for Eastern Partnership countries”

2014
Gory State University, Gory (Georgia)
Training workshop «Women in Leadership”

2015
Minsk (Belarus)
Training workshop  «Development, Implementation and Evaluation of Projects financed by EU”

2017
Belarusian Trade and Economics University of Consumer Cooperatives, Gomel (Belarus)
Advanced training programme «Quality management”

PERSONAL SKILLS

Mother tongue(s) Belarusian, Russian
Curriculum vitae

Aksana Smirnova

Foreign language(s)

<table>
<thead>
<tr>
<th>UNDERSTANDING</th>
<th>SPEAKING</th>
<th>WRITING</th>
</tr>
</thead>
<tbody>
<tr>
<td>Listening</td>
<td>Reading</td>
<td>Spoken interaction</td>
</tr>
<tr>
<td>English</td>
<td>C2</td>
<td>C2</td>
</tr>
</tbody>
</table>

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user

Communication skills

- have the ability to communicate effectively
- easily find common ground with colleagues and students
- good listener
- enjoy working as a team member as well as independently

Organisational / managerial skills

- good organisational skills gained as an international project manager
- have a great experience in organization and coordinating of international conferences, workshops, seminars etc
- time management skills

Job-related skills

Experience in implementation of International Projects

Management of TEMPUS, Erasmus Mundus and Erasmus+ Projects:
- Development of approaches to harmonization of a comprehensive internationalization strategies in higher education, research and innovation at EU and Partner Countries (HARMONY);
- Education Force: Driving mobility for EU-East Europe cooperation – EFFORT;
- Leading and Managing Change in Higher Education – La MANCHE;
- Internationalization in Central Asia and the Eastern Neighbouring Area” – ICAEN.

Record Management within EuropeAid and USAID projects:
- Fostering mutual understanding and cooperation of EU with Belarus, Moldova, Russia and Ukraine – BRIDGE;
- Introduction of distance learning technologies in system of economic education.

Participation in joint Belarusian-Swedish project "Legal system: comparison of Belarus and Sweden.

Experience in developing Strategic Plan of Internationalization in BTEU within Tempus ICAEN project

Digital skills

<table>
<thead>
<tr>
<th>SELF-ASSESSMENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Information processing</td>
</tr>
<tr>
<td>Proficient user</td>
</tr>
</tbody>
</table>

Digital skills - Self-assessment grid

Advanced user of PC (MS Office, Photoshop, Corel Draw etc)
CURRICULUM VITAE

PERSONAL INFORMATION

Name Akulshina Alla Vladimirovna
Address 2-49, Komarova street, 394065, Voronezh, Russia
Telephone + 7 4732 42 44 55
E-mail akulshina.alla@gmail.com
Nationality Russia
Date of birth 08/08/1975

CURRENT WORKING ADDRESS

Address 1, UNIVERSITETSKAYA SQUARE, 394006, VORONEZH, RUSSIA
Telephone + 7 4732 20 75 26
Fax + 7 4732 20 75 26
E-mail akulshina@vsu.ru

WORK EXPERIENCE

Dates (from – to) June 2012 – current time
Name and address of employer VORONEZH STATE UNIVERSITY, 1 UNIVERSITETSKAYA SQUARE, 394018, VORONEZH, RUSSIA
Occupation or position held Director of Centre for International projects & programmes

Since December 2017 a member of SPHERE Advisory Group

November 2016 was awarded Certificate of the European Union Visitors’ Programme as a promising leader and opinion former

Since 2015 a Higher Education Reform Expert nominated by EACEA


Coordinator of the Jean Monnet project «ProEU - To be European in Russia: pro and contra 2015-2017»,

Co-coordinator from Russia of the Erasmus + CBHE project HARMONY «Development of approaches to harmonization of a comprehensive internationalization strategies in higher education, research and innovation at EU and Partner Countries (2015-2018)».

Co-coordinator of the FP7 project European Identity, Cultural Diversity and Political Change – EuinDepth (PIRSES-GA-2013-612619)

Dates (from – to) September 2015 – current time
Occupation or position held Lecturer at the Faculty of International Relations and at the Faculty of Romance and Germanic Philology

Dates (from – to) February 2005 – June 2012
Occupation or position held Deputy Director of Regional Centre for international scientific and technological cooperation with the EU

Co-coordinator of the FP7 project “European Union and Russia Link for S&T co-operation in the area of the environment” (E-URAL), CSA-SA 2009-2011
Coordinator of the FP6 project «Regional network for support of S&T
cooperation between EU and Russian regions» (RegionERA) INCO/SSA 2007-2008

Dates (from - to) February 2002 – June 2012
Occupation or position held Deputy Director of Regional Centre for international academic and business cooperation

Occupation or position held Lecturer at the Faculty of International Relations

Occupation or position held Director of the Sector of international programmes and projects

EDUCATION AND TRAINING

November 2016 European Union Visitors Programme. Meetings, discussions and trainings in a range of Directorates General of the European Commission, Committees and Services; EACEA Units; European Parliament; European Council. Brussels, Belgium

12/11-07/12/2012 Specialised International Cycles in Public Administration (CISAP) “Human resource and management in the public sector” organised by the École nationale d’administration, Paris, France (Scholarship of the Government of France)

January 2002 PhD in historical sciences

1999-2002 Post-graduate education at Department of modern and contemporary history, Voronezh State University (VSU), doctorate cycle for preparation of thesis «The European policy of France, 1945-1958»

October 2000 – December 2000 Institut des Hautes Etudes Européennes (Robert Schuman University, Strasbourg III) – internship under the programme «Interdisciplinary diploma of European studies»; Archives of MAF, Paris (Scholarship of the Government of France)


1992-1997 History Faculty, Voronezh State University, specialisation “Historian”
1993-1996 Voronezh State University, Faculty of Foreign Languages, Department of French philology; specialisation “Translator”

MOTHER TONGUE

OTHER LANGUAGES

• Reading skills
  • Writing skills
  • Verbal skills

FRENCH
  excellent

ENGLISH
  GOOD

INTERNATIONAL COLLABORATION SKILLS AND COMPETENCES

- a member of SPHERE Advisory Group
- experience of implementation and coordination of European projects (FP6/7, TEMPUS, Jean Monnet Action, DAAD, British Council)
experience of communication with DG Research and Innovation of the European Commission (Directions "International Cooperation", "Environment", "Biotechnologies"), with Russia-EU Working Group on the issues of research cooperation

- participation in annual conferences under international networks of excellence "Exchanging Ideas on Europe" (University Association for Contemporary European Studies (UACES), "Global Governance, Regionalisation and Regulation: The Role of the EU" (GARNET Network)

- experience of work in international groups

- experience of preparation, implementation and coordination of the bilateral agreements

Skills of international collaboration with international organizations, foundations and programmes were acquired through:

- organization of presentation of the European international institutions (including TEMPUS, TACIS, DAAD, British Council and others) in Voronezh;

- preparing six editions of a handbook "International Organisations, Foundations and Programmes" (it contains information about 650 organisations);

- participation in implementation of the European projects (TEMPUS, Jean Monnet action, Information Centre of the Council of Europe)

Bilateral cooperation with European partners:

- personal grants (Government of France scholarship (training in Robert Schuman University, Strasbourg)

- participation in implementation of contract with Scientific Centre “East – West” (Kassel, Germany)

Network membership:

- since 1997 – member of Association of European Studies (Institute of Europe, Russian Academy of Sciences)

- since 2000 – member of Russian International Studies Association (RISA)

Research in the following areas: “European studies (history of the European integration and European institutions”, “Export of educational services and research and technological products (Russian and foreign experience)”, “Funding of higher education and research”

Scientific tutorial of diploma research in the field of “international cooperation"

Membership in scientific societies

05/2010

Member of the Executive Board and Council of Administration of Association of European Studies (Moscow State Institute of International Relations; MGIMO)

01/2010

Member of The University Association for Contemporary European Studies (UACES), co-chair of Working Group EU-Russia political relations of UACES Collaborative Research Network on EU-Russia relations
Prof. Dmitry Endovitsky

GENERAL INFORMATION

Born in Voronezh in 1970, schooled at Voronezh High School №29 (certificate of secondary education A №464062);
In 1993 professor Endovitsky graduated from the Faculty of Economics of the Voronezh State University, qualification “Economist”, specialty “Accounting, control and analysis of economic activity” (diploma CV №443734, registration number 10603);
Awarded the PhD in Economic Sciences on October 27, 1995 (diploma of Candidate of Sciences CT №014310);
Awarded the academic title of Associate Professor in the Department of Accounting, Analysis and Audit on April 22, 1998 (certificate of Associate Professor DC №007980);

• The degree of the Doctor of Economic Sciences is awarded on October 20, 2000 (diploma of the Doctor of Sciences DK №005168);
• The academic title of Professor at the Department of Economic Analysis and Audit was awarded on June 19, 2002 (certificate of Professor PR №007504);
• From 1999 to 2011 - Head of the Department of Economic Analysis and Audit of Voronezh State University;
• From 2006 to 2011 - Vice-Rector of Voronezh State University for Economic Development and Innovations;
• From 2011 to the present - Rector of Voronezh State University;
• Chairman of the Council for the Defense of Doctoral Theses in the specialty 08.00.12 - Accounting, Statistics (since 2002);

SOCIAL WORK

• Vice-President of the Russian Rectors’ Union for international activities.
• Member of the Board of the Russian Rectors’ Union (from 2014 to the present);
• Chairman of the Regional Council of University Rectors of the Voronezh Region (from 2011 to the present);
• Chairman of the Association of Universities of the Black Soil Region (from 2013 to the present);
• Chairman of the Regional Expert Council of the Voronezh Region for the competition of projects of the Russian Humanitarian Science Foundation;
• Member of the Coordinating Council on the field of education "Science of Society" at the Ministry of Education and Science of the Russian Federation;
• Member of the Examination Board of the Ministry of Education and Science of the Russian Federation (from 2013 to the present);

STATE, DEPARTMENTAL AND REGIONAL AWARDS

• Medal of the Russian Academy of Sciences (RAS) for a series of works on economics (2000);
I.Yu. Krachkovsky Gold Medal of the Russian Academy of Sciences for merits in the development of oriental education in Russia (certificate №17 on April 16, 2014);

- Honorary title “Honorary Worker of Higher Education of the Russian Federation (order of the Ministry of Education and Science of Russia on December 25, 2012);
- Gratitude of the Governor of the Voronezh Region for active participation in the implementation of the priority national project “Education” (2007);

PUBLIC AWARDS

- Laureate of the contest “Golden Fund of the Voronezh Region” (2002);
- Winner of the contest for young scientists and teachers organized by the Vladimir Potanin Foundation (2003);
- Winner of the All-Russian competition “Professional Team of the Country” in the nomination “Education, Science, Culture” (I degree, federal level) (2007);

PUBLICATIONS

- Published over 500 scientific and methodological works;
- According to the Internet resource Elibrary.ru: total number of citations – 5169; total number of publications in the RSCI – 548; Hirsch index – 34.

TRAINING OF SCIENTIFIC-PEDAGOGICAL PERSONNEL OF HIGHER QUALIFICATION

- Under the guidance of professor Endovitsky, 55 people completed their PhD and 4 people completed their doctoral degrees.

ADDITIONAL COMPETENCIES AND QUALIFICATIONS

- Prof. Endovitsky completed a scientific internship at the National University of Ireland (Galway) (1994–1995);
- Prof. Endovitsky was trained at the Moscow School of Management SKOLKOVO under the program “New Leaders of Higher Education of Russia” (diploma of the program, 576 hours, 2013);
- Certificate of advanced training in the Educational and Research Center of the Yerevan Scientific Research Institute of Communication Facilities under the program “Informatization of Education” in the amount of 72 hours (registration number 0023488, year of issue 2017);
- Certificate of advanced training in the Training and Research Center of the Yerevan Scientific Research Institute of Communication Facilities under the program “Ensuring the quality of education” in the amount of 72 hours (registration number 0033546, year of issue 2017).
INTERNATIONAL COOPERATION

• Since 1994 professor Endovitsky participated in long-term and short-term foreign assignments to study the issues of the global economy, investment and university management (USA, Ireland, France, Belgium, Spain, Austria, Poland, Germany, Italy, China).

IMPLEMENTED PROJECTS (COORDINATION)

• Establishment of the Center for Chinese Language and Culture at VSU;
• Projects of the Oxford Russia Fund in Voronezh;
• With the active participation of professor Endovitsky, cooperation agreements have been signed with universities of the USA, Europe and China, on the basis of which double degree programs and internships for teachers and students of VSU are implemented;
• Initiator and organizer of the Association of State Universities of the Black Soil Region;
• Organizer of the launch of the double degree program in the Master in Business in Russia with the King Juan Carlos University (Madrid, Spain) in 2016;

CONTACT INFORMATION

• E-mail: rector@vsu.ru
• Twitter: @endovitsky
• Blog: www.abireg.ru/blogs/endovickij_/
OXANA KARNAUKHOVA
21 Surzhenskaya Street,
Rostov-on-Don 344023 Russia
Tel: +7-919-880-4248
oskarnauhova@sfedu.ru

Academic Positions

Southern Federal University (Russia): 2014 – Present
Associate Professor, Institute of History and International Relations

Southern Federal University (Russia)/Centre of the European Union in the South West Russia: 2011 – 2014
Deputy Director

Southern Federal University (Russia): 2009 – 2014
Associate Professor, Institute of Philosophy and Cultural Studies

Southern Federal University (Russia): 2001-2009
Assistant Professor, Institute of Philosophy and Cultural Studies

Publications

Peer-Refereed Journal Articles

Books

Book Chapters
2. Karnaukhova, O., Hinkelbein, O. (2017) Expert Knowledge in the University-Industry Cooperation: The Cases of Germany and Russia In Francesca Di Virgilio (University of Molise, Italy) (Ed.) *Social Media for Knowledge Management Applications in Modern Organizations*. Hershey, PA: IGI Global (indexed in SCOPUS in 2017)

4. Karnaukhova, O. (2017) “Bridges” and “Gaps” on Maps of Multicultural Cities: The Story of the South Russian Agglomeration In: Gülşah Koç (Yıldız Technical University, Turkey), Marie-Therese Claes (Louvain School of Management, Belgium) and Bryan Christiansen (PryMarke, LLC, USA) (Eds.) Cultural Influences on Architecture. Hershey, PA: IGI Global (indexed in SCOPUS in 2017)


6. Nekrasova, I., Karnaukhova, O. (2016) The Role of Securitization Market in the Post-Crisis European Economic Recovery In M. Mustafa Erdoğan (Marmara University, Turkey) and Bryan Christiansen (PryMarke, LLC, USA) (Eds.) Handbook of Research on Comparative Economic Development Perspectives on Europe and the MENA Region. Hershey, PA: IGI Global (indexed in SCOPUS in 2016)

7. Nekrasova, I., Karnaukhova, O. (2016) Plasticity and Memory in the Financial Markets In Bryan Christiansen (PryMarke LLC, USA) and Ewa Lechman (Gdansk University of Technology, Poland) (Eds.) Neuroeconomics and the Decision-Making Process. Hershey, PA: IGI Global


Conference Proceedings


Research Interests
- Cultural diversity, citizenship policy and belonging
- Multiculturalism and postcolonial development
- Cultural assignments in economic behavior

Research Experience
- 2015 – Present – Jean Monnet Network NEMESIS (Memory and Securitization in the European Union and in the Neighborhood) (University of Amsterdam, University of Bremen, University of Applied Sciences in Vienna, CIVITAS Poland, Southern Federal University in Russia) – project manager.
• 2013-2016 – Jean Monnet Module “European Union: Designing the Common Space” (project manager).

• 2008 – 2010 - participant of the TEMPUS project “Transition to interdisciplinary programs at SFedU” (TEMPUS CD_JEP-27111-2006 TRIP).

• 2008 - Carnegie Scholar in the joint program of the Institute of Slavic, East European, and Eurasian Studies (ISEEES) at University of California, Berkeley (UCB) and Centers for Advanced Studies and Education (CASE) with the project “Globalism, Localism and Postcolonial Discourse”.

• 2007 - The co-leader of the CASE project “Cross- boundary migrations and host society in the East of Russia: practices of the mutual adaptation” (CASE, Russia).

• 2006 - Visiting Scholar in the Carnegie Fellowship Program with the research project “Communicative Strategies in Multicultural Regions” (University of Pittsburgh, USA).

• 2006 - Visiting Scholar in the Oxford Hospitality Scheme with the research project “Multiculturalism as the paradigm of postcolonial development (the comparative analysis of the European and Russian models)” (Oxford, UK)

• 2005 - The co-leader of the CASE-project “Modernizational experience of Europe (contextuality of the Russian modernization)” (CASE Russia)

Teaching experience

Invited Presentations
2016 University of Applied Sciences bfi Vienna (Austria)
2015 University of Macerata (Italy)
2014 Kingston University (United Kingdom)
2014 Warsaw University (Poland)
2012 Lincoping University (Sweden)

Education

Rostov State University (Russia)
Kandidate of Science (analogue of PhD), 2001

Rostov State University (Russia)
Specialist Diploma (analogue of BA) in Psychology, 2004

Rostov State University (Russia)
Specialist Diploma (analogue of BA) in History, 1996

Editorial Review Boards
Professional Experience

2015 – Spring Sem. Visiting Professor, University of Macerata Macerata, Italy
2015 – Present Project Manager, NEMESIS Jean Monnet Network Rostov, Russia
2014 – Present Project Manager, DEUS Jean Monnet Project Rostov, Russia
2013 – 2015 Director of Master Programs in Cultural Studies Rostov, Russia
2011 – 2014 Deputy Dir., the EU Centre in the South West Russia Rostov, Russia
2009 – Present Associate Professor, Southern Federal University Rostov, Russia

Professional Affiliations

• SIETAR (The Society for Intercultural Education, Training and Research)
• Affiliated member of the Centre for Citizenship, Identities and Governance (CCIG) (Open University, Milton Keynes, United Kingdom)
• Associate member of the BASEES (British Association of Slavic and East European Studies)

Languages

Russian: Native Speaker
English: Advanced (scholarship in the USA)
Italian: Elementary (worked in Italy)

References

• **Bryan Christiansen**, PryMarke, LLC (USA)
  Tel: +1-615-969-9807
  Email: prymarkeconsltng@gmail.com

• **Dr. Ekaterina Turkina**, HEC Montreal (Canada)
  Tel: +1-514-746-3095
  Email: ekaterinaturkina@hec.ca

• **Dr. Oliver Hinkelbein**, University of Bremen (Germany)
  Tel: +49 (0)421-218-67613
  Email: hinkelbein@uni-bremen.de

• **Dr. Benedetta Giovanola**, University of Macerata (Italy)
  Tel: +39 0733 258 2554
  Email: benedetta.giovanola@unime.it
Alla Batchenko
Yeremenko 66 str, Rostov-on-Don 344015 Russia
allabat@sfedu.ru

Work experience

Southern Federal University (Russia): 2006– Present
Director for international projects and programs

Rostov State University (Russia)/2001-2006
Exchange coordinator, International office

“Internauka” centre (Russia): 1999 – 2001
Exchange coordinator

Rostov State University (Russia): 1987-1999
Exchange coordinator, International office

Education

1998-1999 Master of Science in Education, University of Pennsylvania, School of Education
1979-1984 Rostov State Pedagogical University

Personal skills

Language skills: English language

Organizational skills: experience of organizing international weeks and training workshops

Training skills: training of teachers in grant proposal writing
CURRICULUM VITAE

1. Family name: Vasin
2. First name: Sergei
3. Date of birth: 15.03.1975
4. Passport holder: Russian Federation
5. Address: 18-120 Voronova Street, Penza, 440031, Russia
6. Education/Degree: Teacher of Biology and Chemistry; Economist (Accounting and Auditing); Doctor of Economic Sciences

<table>
<thead>
<tr>
<th>Institution [Date from – to, beginning from the recent ones]</th>
<th>Degree(s) or Diploma(s) obtained:</th>
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7. Professional Development:

<table>
<thead>
<tr>
<th>Place of study</th>
<th>Dates (From - To)</th>
<th>Name and Description of the Course</th>
</tr>
</thead>
<tbody>
<tr>
<td>Penza State University, Penza, Russia</td>
<td>04.10.2017 – 17.11.2017</td>
<td>Features of training students with disabilities (24 academic hours)</td>
</tr>
<tr>
<td>Penza State University, Penza, Russia</td>
<td>04.10.2017 – 17.11.2017</td>
<td>Career training – Implementation of educational process through digital teaching and learning environment (24 academic hours)</td>
</tr>
<tr>
<td>Penza State University, Penza, Russia</td>
<td>04.10.2017 – 17.11.2017</td>
<td>Project management (72 academic hours)</td>
</tr>
<tr>
<td>N.P. Pastukhov State Academy of Industrial Management, Yaroslavl, Russia</td>
<td>17.03.2014 – 28.03.2014</td>
<td>Career training – University projects management (72 academic hours)</td>
</tr>
<tr>
<td>N.P. Pastukhov State Academy of Industrial Management, Yaroslavl, Russia</td>
<td>28.10.2013 – 15.11.2013</td>
<td>Career training – Managing university efficiency on the basis of quality standards (72 academic hours)</td>
</tr>
<tr>
<td>Penza State University, Penza, Russia</td>
<td>01.04.2013 – 07.05.2013</td>
<td>Personnel management in higher education institutions (72 academic hours)</td>
</tr>
<tr>
<td>N.P. Pastukhov State Academy of Industrial Management, Yaroslavl, Russia</td>
<td>21.10.2013 – 01.11.2013</td>
<td>System of quality management as a tool for implementing market strategies of higher education institution (72 academic hours)</td>
</tr>
<tr>
<td>The International Institute of Leadership, Israel</td>
<td>23.02.2012 – 01.03.2012</td>
<td>Technological Incubators and Start-Up in Israel, seminar</td>
</tr>
</tbody>
</table>

8. Language skills: Mark 1 to 5 for competence (1 – excellent; 5 – basic)

| Language | Reading | Speaking | Writing |
|----------|---------|----------|---------|--------|
|          |         |          |         |        |
9. Membership of professional bodies:
- Expert in the Russian Accreditation Agency
- Expert in the Centre for Scientific and Consulting Expert Evaluation
- Chairman of the regional branch of Free Economic Society
- Member of the New Economic Association

10. Project staff category (Manager; Teacher/Trainer; Technical staff; Administrator)
    Administrator

11. Present position and name of institution:
    Vice-Rector for International Affairs, Penza State University

12. Key qualifications:
    Ability of managing different functional teams and multidisciplinary projects; decision making and problem solving; planning and organising; conflict management.

13. Conference participation and publications:
13.1 Conference participation:

13.2 Textbooks and study guides:

13.3 Scientific articles and monographs:


14. Relevant Professional and Project Experience Record (beginning from the recent ones):

<table>
<thead>
<tr>
<th>Date</th>
<th>Location</th>
<th>Institution/Project Name</th>
<th>Position</th>
<th>Description of Duties and Tasks Performed</th>
</tr>
</thead>
</table>
| 2018 – present| Penza, Russia  | Penza State University, project of the Russian Foundation for Basic Research “Fundamentals in the development of mechanisms for effective digital service-oriented interaction of participants in social and economic systems and networks” | Project manager                  | – Approving the individual plans of project executors;  
– Supervising the implementation of individual plans by project executors;  
– Controlling and coordinating work and preparation of results and reports;  
– Analysing the results achieved by the executing team, their system integration for pursuing overall project goals;  
– Developing methodological framework for promoting interaction between economic entities in social and economic systems and networks. |
| 2015 – present| Penza, Russia  | Penza State University                                                                     | Vice-Rector for International Affairs | – Managing international activity of the university;  
– Running the Institute for International Cooperation. |
| 2012 – 2015   | Penza, Russia  | Penza State University, Head of the Department of Economic Theory and International Relations | Head of the Department of Economic Theory and International Relations | – Heading the department;  
– Managing educational and research activities in the field of study “Economics”. |
| 2005 – 2012   | Penza, Russia  | Penza State Pedagogical University                                                          | Vice-Rector for Research         | – Supervising research work of the university. |
| 2003 – 2012   | Penza, Russia  | Penza State Pedagogical University                                                          | Head of the Department of Management and Economic Theories | – Heading the department;  
– Managing educational and research activities in the field of study “Economics”. |
| 2001 – 2003   | Penza, Russia  | Penza State Pedagogical University                                                          | Deputy Dean for Academic Affairs at the Faculty of Economics and Management, Associate Professor at the Department of Management and Economic Theories | – Supervising academic work of the Faculty of Economics and Management;  
– Teaching activity. |
| 1997 –        | Penza, Russia  | Penza State Pedagogical University                                                          | Lecturer at the                  | – Teaching activity. |
15. Achievements:
- Honourable Employee of Education
- Laureate of the Prize for achievements in science from the Governor of the Penza region (2002)
- Certificate of Honour from the Head of the City of Penza (2014)
- Medal from the Federal Service of State Statistics “For Merits in 2012 All-Russian Population Census” (2012)
- Letter of acknowledgment from the Head of the City of Penza (2009)
- Laureate of the Honour Board in Leninsky sub-district of Penza (2010)

16. Contact details: Tel: +7 8412 54 85 64 Mobile: +7 902 209 01 76 E-mail: pspu-met@mail.ru
Meshcheryakova Olga Viktorovna

Address:
-Penza: Khoroshaya street 90, Penza, 440066
-Moscow: 35, appt. 317, mkr-n 1 Maya, 143900

Telephone: +7(8412)39-40-64
e-mail: imsgu@bk.ru

JOB EXPERIENCE

Federal state government-financed establishment «Penza State University»

Administrative positions:
01.11.2014- Present time
Head of International Cooperation Office
22.06.2011 – Present time
General Director of Penza State University’s small
innovative
enterprise “Megalink” (Federal law № 125-FZ of
22.08.1996) specializing in educational tourism

01.01.2011 — 01.11.2014
Director of the Institute of International Cooperation

01.02.2010 — 31.12.2010
Director of the Information-Resource Center

01.09.2007 — 31.01.2010
Senior teacher of English at the Institute of International Cooperation

01.11.2005 — 31.08.2007
Senior Methodologist at the Institute of International Cooperation

01.09.2005 — 30.10.2005
Teacher at the Institute of International Cooperation

01.07.2000 - 01.09.2005
Teacher at the sub-department of Foreign Languages

Academic positions:
01.09.2013- Present time
Assistant Professor at the Chair of Pedagogy and Psychology, Penza State University

The courses developed: "History of social pedagogy";
"Conflictology";
"International education, programs, projects and grants".

01.09.2000 - 31.05.2015
Senior Teacher at the Chair of the English Language, Penza State University
Educational center «Lingva»

29.09.2004 — Present time

Founder of the Educational center «Lingva» (www.centerlingua.ru)

Education and Training

1995 – 2000
Penza State Pedagogical University named after Belinsky, Faculty of Foreign Languages, philologist, teacher of English and German

2003-2006
Postgraduate course at Penza State University, PhD in professional education and pedagogics

April 2013
State Academy of Industry management named after N.P. Pastukhov, Yaroslavl. Course on "Corporate performance management on the basis of educational standards"

March 2012
Lanzhou City University, China. Course of Chinese Language level A1.

January 2014
Fulbright RIEA programme, USA

September 2014
Gansu International Fellowship programme, China

January 2017
Senior Leaders’ Programme. Indian Institute of Management, Ahmedabad, India

ADVANCED TRAINING CERTIFICATES

- Certificate of the British Council confirming the completion of an advanced English language teacher training course (108 hours)
- Certificate of Gansu International Fellowship Program 2014 (September 2014-October 2014)
- Certificate of Senior Leaders’ Programme, Ahmedabad, India, January 2017
- IELTS certificate, score 7.5.

FIELDS OF PROFESSIONAL EXPERTISE/
SCIENTIFIC RESEARCH INTERESTS AND FOCUS

- Internationalization in higher education
- Export of educational services in Russia
- Recruitment of foreign students
- Enhancement of welcome and support services for foreign student in Russian HIEs
- Development of academic mobility in Russian universities
- Development of educational tours to universities of Russia
AWARDS
- Laureate of the 9th regional competition «Entrepreneur 2009» nominated for The Debut of the Year (2009)
- Award winner of «the Business Olympus» (2008)
- Diploma of the Penza region chamber of commerce and industry for high professionalism and quality of services offered in the field of additional training (2006)

QUALITIES
- Ability to work in tight deadlines and bear psychological challenges
- Good leading and managing skills
- Initiative
- Rapidly obtain new skills and knowledge.

LIST OF INTERNATIONAL PROJECTS FULLFILED
- "Russian Language course for government and municipal servants" - educational program for officials from Lanzhou, Gansu province.
- “Student’s Scientific and Research Works Conference ” with 300 people in attendance.
  - Engineer Advanced Training (Moscow, St. Petrburg, N. Novgorod, Samara, Ekaterinburg) as a part of the Presidential Program, with 21 people in attendance.
  - Themes:
    - “Modern technology of advanced types of weapons, military and special equipment”
    - “Design of embedded computing systems-on-a-chip”
    - “Design, construction and application of computer and automated systems”
    - “The quality technologies of nuclear, transport and space systems”
    - “Construction and design of sensors based on nanostructured materials”
    - “Experience in developing large projects on FPGA”
    - “Work quota setting in manufacture”
  - Engineer advanced training in Great Britain as a part of the Presidential Program, with 5 people in attendance.
    - Theme: “Efficient application of computer software in construction, production technology and production cycle quality improvement”
  - Engineer advanced training for 2 people in Hong Kong as a part of the Presidential Program.
    - Theme: “Design of embedded computing systems-on-a-chip”
  - Engineer advanced training for two people in Bulgaria as a part of the Presidential Program.
    - Theme: “Construction and design of sensors based on nanostructured materials”
  - Engineer advanced training for one person in Ukraine as a part of the Presidential Program.
    - Theme: “Advanced engineering technology”
  - Head of Penza Educational Institutions delegation of 4 people at the International Educational Exhibition - Conference in China
  - Head of Penza Educational Institutions delegation of 6 people at the International Educational Exhibition - Conference in Kazakhstan.
  - Teacher advanced training for two people in Brescia, Italy within the frames of Penza Region Professional Education Development Program.
- Theme: “Staff training and modern technologies in the field of construction. Italian experience”
- Teacher advanced training for nine people in China within the frames of Penza Region Professional Education Development Program.
- Theme: “Staff training for light industry (clothing manufacture). Chinese experience”
- Teacher advanced training for ten people in the Netherlands within the frames of Penza Region Professional Education Development Program.
- Theme: “Staff training for the pharmaceutical industry. Netherland’s experience”
- Doctor advanced training for ten people in Germany (medical practice in several categories)
- Engineer advanced training for one person at Italy as a part of the Presidential program.
- Theme: “Repair and maintenance of machine tools”
- Language courses in Great Britain for 13 people.

CERTIFICATES AND NOTES OF THANKS

- Note of thanks from the head of Penza city, I.A. Belozertsev (2008)
- Note of thanks from the Ministry of Education and Science of Penza region for assistance in organization of III information-linguistic marathon «Into the future – with foreign language»
- Note of thanks from the head of youth initiatives administration of Penza city (2009-2010)
- Note of thanks from UNISEF Russia for contribution into youth screen art development
- Note of thanks from the rector of Penza Institute of Education Development for assistance in organization of the seminar devoted to preparation for State exams and dedicated to foreign language teachers of Penza and Penza region (2008)
- Note of thanks from the head of Penza city administration, R.B. Chernov, for support of youth initiatives and contribution to cultural development of Penza city (2007)
- Certificate of gratitude for promotion of «the Spring of hope» program (2008)
- Certificate of Who is Who World Society Corp. (Panama), granted by the publishing house «Who is Who, Verlag für Personenenzyklopadien AG» (Switzerland) confirming publication of the biography in «Who is Who in Russia» encyclopedia (2008)
- Certificate of Nizhny Novgorod discussion panel (professional personnel education) (May, 2014)
- Note of thanks from the head of Penza region, V.K. Bochkarev (2013)
- Note of thanks from the head of Legislative Assembly of Penza region, I.A. Belozertsev (2013)
- Certificate of the Regional Contest winner “ 100 the best products of Russia” (2014)
**LIST OF PUBLISHED SCIENTIFIC AND EDUCATIONAL-METHODICAL WORKS**

Meshcheryakova Olga Viktorovna  
Ph.D., Associate Professor of the Department of Pedagogy and Psychology of Penza State University

<table>
<thead>
<tr>
<th>№</th>
<th>Name and type of publication</th>
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<td>5</td>
<td>Intercultural interaction in formation of health lifestyles of students of Medical Institute during the English language classes</td>
<td>print</td>
<td>News of higher educational institutions. The Volga region. Medical sciences.-2007.-№1 . - P.144-154.</td>
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<td>6</td>
<td>Formation of health culture as the element of socioprofessional competence of future specialist in the system of linguistic eduction at HIE</td>
<td>print</td>
<td>Reliability and quality: collection of works of international simposium. in two volumes.-Penza: PSU publishing house, 2006.-pages 123-124.</td>
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<td>7</td>
<td>Communicative aspect of interaction of language and law</td>
<td>print</td>
<td>News of Volgograd state university.- Volgograd: Publishing house VGSPU &quot;Peremena&quot;, 2011.-№10(64) - pages 4-8.</td>
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<td>9</td>
<td>The legal text: the problem of interpretation and translation</td>
<td>print</td>
<td>News of higher educational institutions. The Volga region. Humanities.-2013.-№3 (27). - P.152-161.</td>
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<td>10</td>
<td>Communicative qualities of the text of legal documents</td>
<td>print</td>
<td>Young people and science: modernization and innovative development of the country: materials of the international scientific and practical conference (Penza, September 15-16, 2011): at 3 pm - Penza: Izd-</td>
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<td>15</td>
<td>Innovational processes in the sphere of higher education of Russia: setting up the problem. (article)</td>
<td>News of higher educational institutions. The Volga region. Humanities. 2015. №1 (33). - pages 204-211</td>
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<td>L. Goshulyak</td>
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<td>16</td>
<td>Results of the influence of the specific integral rating on the development of professionally significant personality traits and personality qualities.</td>
<td>Modern problems of science and education.- 2015.- №1; URL:<a href="http://www.science-education.ru/">http://www.science-education.ru/</a> 121-19669 (the date of application: 10.06.2015)</td>
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<td>M. Moiko A. Meshcheryakov</td>
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<td>Technologies of realization of</td>
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<td>18.</td>
<td>State support of rural commodity producers in Russia as a basis for solving the issues of import substitution (article)</td>
<td>print Proceedings of the international scientific conference of young scholars &quot;New industrialization as a driver of economic growth in Kazakhstan in condition of globalization&quot; Astana, L.N. Gumilyev Eurasian National University, 2016.- pages 34-38.</td>
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<td>T. Kuznetsova</td>
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International Centre for innovation in Science, Technology and Education
Anastasia Zadorina
Deputy Director for international S&T cooperation at the International Centre for Innovations in Science, Technology and Education

Anastasia graduated from Moscow State University, Institute of Asian and African studies, has a MSc degree in Asian and African studies.

Since 2012 to 2014 Anastasia collaborated with Russian well-known news agencies: as an editor at RT (Russia Today), with “Rossiyskaya Gazeta” within the project “Russia Beyond The Headlines” and its promotion abroad (in 2017 became “Russia Beyond”).

In 2013 Anastasia was an intern at the Ministry of Foreign Affairs of the Russian Federation.

In 2014-2016 Anastasia was a Marketing manager at a Russian IT-company, was responsible for the market analysis and PR.

In 2016 Anastasia attended a refresher Marketing course and got a diploma of University Higher School of Economics.

Since 2016 Anastasia has worked at ICISTE. She takes part in the development and implementation of mechanisms of bilateral and multilateral joint programs with Russian participation, including programmes with the EU MSs, and monitors international projects supported within the Russian Federal Target program on research and development. Anastasia writes analytical reports, interacts with national and foreign public and scientific bodies.
**Irina KUKLINA**  
Executive Director of the Analytical Centre for International Science, Technology & Education (ICISTE)

**Brief description of the organisation:**  
The International Center for Innovations in Science, Technology and Education (ICISTE) was founded in November 2006 in response for the raising demand for an institution that would unite specialists in the sphere of international S&T cooperation. ICISTE works with the Russian leading research and scientific organizations as well as the Russian Ministry of Science and Education, leads and implements S&T and educational programmers, in particular assists to the Russian Ministry of Education and Science in the implementation international joint calls within the Russian Federal Programs on Research and Development, as well as provides monitoring and assessment for STI international programs and on-going projects. ICISTE plays an active role in several Science, Technology and Innovation expert councils and panels within Russia and participates in the development of new international and national S&T programs. ICISTE acts as a Secretariat for BRICS STI Council (national).

**Biography**

In 1991 graduated from Leningrad State University, faculty of psychology.  
In 1991-1993 was a scientific fellow and lecturer at Kazan State University. Has developed courses on small groups dynamics and introduced group methods in training for NGOs and private companies personnel.  
In 1995-1998 headed the International Projects Department, National Bahai Office in Russia (in change of the international socio-economic projects in Russia’s regions), then in succession, held a position of Manager and Deputy Director of Science & Technology Section, British Council in Russia  
From 2005 to 2007 an Advisor at the Foundation for Assistance to Small Innovative Enterprises (FASIE). As the Head of Scientific-Technological Expert Centre of the Russian Scientific Centre “Kurchatov Institute” was an active member of the working group elaborating the project concept of long-term forecasting of scientific-technological development of the Russian Federation up to 2025.  
In 2005-2008 she was an advisor to the Deputy Head of the RF Federal Agency for Science and Innovation and later an advisor to the Deputy Minister of Science and Education.  
Since 2006 holds a position of an Executive Director at the International Centre for Innovation in Science, Technology & Education.  
Since 2007 takes part in the development and implementation of mechanisms of bilateral and multilateral joint programs with Russian participation, is responsible for monitoring of the international STI projects, including projects with the EU MSs, supported within the framework of the Russian Federal Programs on research and development.
ERASMUS + PROGRAMME

Key Action 2 - Cooperation for innovation and the exchange of good practices – Capacity Building in the field of Higher Education

HARMONY (561561-EPP-1-2015-1-ES-EPPKA2 -CBHE-SP - ERASMUS+ CBHE) Application Form
Selection: 2015

WORK PACKAGE & OUTCOME ref.nr: 6.3.
Expert Community for Internationalization of Higher Education

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www.harmonyproject.eu